**Sales Director**

An opportunity has arisen for an exceptional candidate to join G3 Remarketing Ltd in a newly created role as Sales Director.

Established in 2009, G3 Remarketing is the UK’s fastest growing online vehicle remarketing solution with ambitious plans to increase its presence within the disposal market over the coming years. The dedicated team have a desire to exceed customers’ expectations and truly stand out from the corporate crowd and this has been pivotal to the company’s on-going success.

Reporting to the board, you will be responsible for defining and implementing a strategy to maximise growth attracting new clients to our growing portfolio.

Selling against the background of a highly competitive market, your prime task will be to identify, engage and deliver new business opportunities within the fleet, finance and dealer sectors securing vehicles for disposal via both our onsite and off-site offerings.

Leveraging existing relationships with senior automotive decision makers you will evaluate their needs and fulfil their requirements whilst ensuring overall profitability targets are achieved.

You will possess an outstanding current track record of selling within automotive sectors preferably within the remarketing arena. Commercially aware and financially astute your experience of managing large value sales negotiations with automotive clients is essential, together with the proven ability to develop business relationships that deliver outstanding, commercial results. Possessing drive, leadership and enthusiasm, combined with exceptional gravitas your skill set will also include a strong, clear communication style, excellent motivational techniques and a collaborative approach to delivering against challenging targets and business objectives. As the position will predominantly field-based you must be self-motivated and understand the demands of such a role.

This is a real opportunity for an ambitious, confident individual looking for a sound platform on which to build their senior career within this exciting and progressive private company.

Salary commensurate with position including company car, substantial profit related bonus, private medical and EMI share options after a qualifying period.

Interest applications need to post a current CV together with details of current remuneration to Matt Dale, G3 Remarketing Ltd, Premier Way, Leeds, LS26 8ZA or email to careers@g3r.co.uk

Closing date for applications: 29th March 2013