

Leverage on our Recruitment expertise

WHY YOU GET BETTER RECRUITMENT OUTCOMES WITH RBA SOLUTIONS

Leverage on our recruitment expertise

Business owners and HR department heads like yourselves do not have the luxury of time to put all your energy into recruitment. Neither do you want to waste time and effort (or lose market share and brand credibility) dealing with the aftermath of hiring the wrong person for any job.

Leverage on our expertise for finding people with:

- ⇒ The right skills and personality for the job
- ⇒ The ability to work well with your team.
- ⇒ The X factor to match your business culture.
- ⇒ The potential to provide long term value and a return on your investment.

We delve deeper than most headhunters

We go beyond matching qualified candidates with jobs based on their work history.

The candidate with the most obvious resume isn't always the best person for the job. We know how to dig deeper to find the right match based on a range of success criteria.

We also analyse the impact of intangible yet vital factors for a successful match, for example, where the candidate will work, with whom, and under what social dynamics and corporate culture

We apply experience 'from the trenches'

Over xx years, our recruiters have personally hired and retained great staff with our hands-on knowhow in:

- Sales management and coaching
- Industrial and commercial operations
- Wholesale and retail business development
- Staff development for trades
- Staff development for office-based positions

WE LISTEN, SEEK, ASSESS, AND MATCH

LISTENING

First, we sit down with you to gain an indepth understanding of the job vacancy and how the role contributes to the success of your organisation. We also take note of the people with whom the candidate will be working, possible group dynamics, the prevailing corporate culture, and the overall profile of your company, and any important criteria, issues or challenges that need to be considered.

SEEKING

Next, we comb our local and Australia-wide networks to find potential candidates, some of whom may not even be actively looking for a new job.



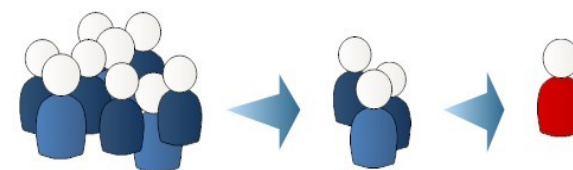
"We ensure all the pieces fit correctly before we send our clients potential candidates"

ASSESSING

Then, we connect with candidates, obtain their interest, and find out what they need to be happy and productive at work. Having taken the time to understand your organisation, we know how to present your company to the candidate as an attractive and preferred employer, and develop comprehensive candidate profiles on which to assess the job match.

Our rigorous evaluation of candidates enables us to gain valuable insights into the candidate's skills profile, character and suitability for the role. This is achieved through the use of psychometrics, behavioural profil-

ing, skills testing for specific jobs, and one-on-one interviews by experienced recruiters who know what to look for in a suitable candidate.



MATCHING

Only then do we recommend candidates to a client. If no available candidates meet your criteria (and ours), we won't waste your time with a recommendation because hiring the wrong person can cost your business more than the trouble's worth.

**“ With RBA Solutions, you get quality results
from quality recruiting methods”**



Positions we have successfully placed

Senior Management

- Business Development Manager – Mining
- Regional Sales Manager – Electrical
- State Sales Manager— Distribution

Sales and Marketing

- Account Manager – Industrial Sales
- State Business Manager – Commercial
- Sales Executive - Security Installation
- Business Development Manager – Mining
- Account Manager—Wholesale Sales
- Purchasing Manager – Manufacturing

Trades and Services

- Diesel Fitter – Petrochemical
- Electrical Technician – Building Contractor
- Project Engineer – Wholesale Trade
- Internal Sales – Manufacturing

RESULTS GUARANTEED

RBA Solutions stakes our reputation on the calibre
of our recommendations.

We commit to working with you on every project
until a suitable candidate is found.



RBA Solutions

The Pines Business Centre
Suite 4, 88 Forrest St
Cottesloe
6011

Phone: (08) 9384 9956
Fax: (08) 93849956
E-mail: rbasolutions@inet.net.au



“Recruit The Right Person Every Time”

With professionals who know
the territory inside out

Sales | Industrial | Commercial



Tel: (08) 9384 9956