

CLIENT WELCOME KIT



HOW WE SELL
HOMES **FASTER &**
FOR MORE MONEY

LOOK INSIDE

TO LEARN HOW YOU CAN GET UP TO \$10,000 IN CASH BACK
WHEN YOU BUY YOUR NEXT HOME



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Meet Jesse

Jesse believes clients deserve more from the real estate professional they choose to hire and his mission is to provide better service, better marketing, and better results. Jesse has been a resident of Southwest Florida and an active member of the community for over 20 years. He leverages his in-depth knowledge of the local market and surrounding areas to empower his clients and offer genuine insights from his invaluable experience in the industry. His philosophy combines around the clock customer service and modern technology to consistently achieve his client's real estate goals.

As a seller, you can expect proven marketing strategies optimized to maximize your home's visibility to as many buyers as possible and facilitate a sale in your desired time frame. This includes social media campaigns, direct mail, fully interactive 3D tours, a schematic floor plan of your home, soft staging, a custom website to showcase your property, and more. As a Professional Architectural Photographer, Jesse is unparalleled in his ability to capture your home's beauty and produces magazine quality images including aerial, twilight, and sunset photography to command the attention of all prospective buyers. Additionally, Jesse offers a completely customizable menu of services and flexible commission options to cater your experience specifically to your needs.

As a buyer, no question or concern will ever go unaddressed as Jesse takes the extra time to understand everything you desire from your next home. With his Dream Home Finder Program, you will not only become aware of new listings the moment they hit the market but also gain access to unlisted properties. In fact, he is so confident that you'll love the home he finds you that if you're unhappy with the property for any reason within the first year, he will sell it for free! Jesse also shares a portion of his commission as a cash back rebate to home buyers that can be used with any pre-existing home, villa, or condo and even on new construction if you choose to build your next home.

Jesse believes the results produced by your real estate professional is directly correlated to the education, knowledge, and experience your real estate professional has obtained. With this in mind, Jesse has earned the following Designations and Certifications held by less than 1% of Realtors.



- **Licensed Real Estate Broker**
- **CLHMS** – Certified Luxury Home Marketing Specialist
- **CRS** – Certified Residential Specialist
- **RSPS** – Resort and Second Home Property Specialist
- **SRS** – Seller Representative Specialist
- **PSA** – Pricing Strategy Advisor
- **ABR** – Accredited Buyer Representative

Jesse is also the Vice President of Just Against Children Drowning Inc. This well known, local non profit organization aides in the prevention of childhood drownings by providing free swimming lessons to 100s of children a year, free pool fences, free alarm systems, and CPR classes for parents. Jesse has also been recognized as a "Miracle Agent" by donating to the Children's Miracle Network in his client's name at every closing. In his free time, he enjoys spending quality time with his family, exploring theme parks throughout the state, and scuba diving with the exotic sea life in our beautiful Florida ocean!

Meet the Team



Our team is devoted to working together to provide you with the best experience possible. Together we are able to get results that a single agent would not be able to attain on their own. Our joint efforts on your behalf will ensure better problem solving solutions, greater market knowledge, around the clock communication, and a seamless transaction from start to finish. Our promise to you is simple:

“Better Service, Better Marketing, Better Results”



Jessica Jamieson



Jessica Vogt



Chad Vogt

Why Choose Me?

The real estate industry offers countless choices of who you hire and the professional you choose to work with is crucial for your success.

Jesse DeMello's proven marketing plan has resulted in sellers regularly receiving full and over asking price offers within the first 48 hours of being listed. In fact, the vast majority of his listings sell within 30 days.



**With every transaction,
you can be guaranteed to receive:**

Expert Negotiation Skills

Expert Market Knowledge

Responsive and Consistent Communication

Thoroughness and Attention to Detail



5 Star Customer Service

Board of Realtors

Average Days
on the Market **68**

Average Percentage of asking
price homes sell for

93.1 %

VS

Jesse DeMello

Average Days
on the Market **29**

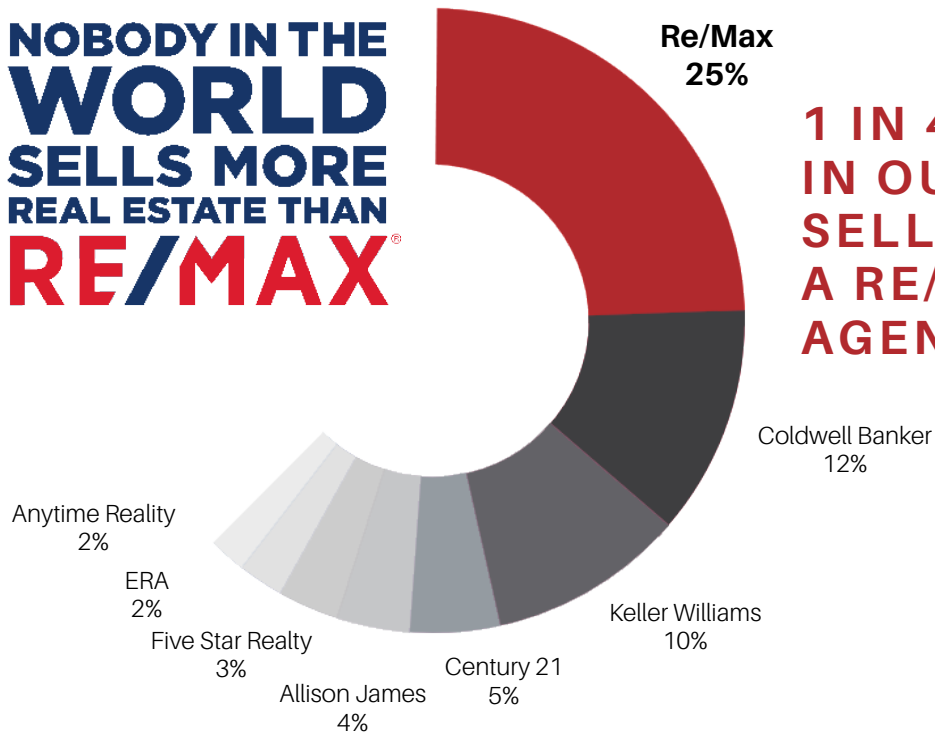
Average Percentage of asking
price homes sell for

98.7 %

The Name You Know The Brand You Trust

#1

**NOBODY IN THE
WORLD
SELLS MORE
REAL ESTATE THAN
RE/MAX®**



**1 IN 4 HOMES
IN OUR AREA
SELLS WITH
A RE/MAX
AGENT!**

Based on 2019 Statistics from the Punta Gorda - Port Charlotte - North Port - Desoto Board of Realtors.

**WE GET YOU
THE MOST
EXPOSURE
WHICH
GIVES YOU
THE MOST
BUYERS AND
THE BEST
OFFERS**

OVER 80 MILLION VISITS*

Data from January-December 2019

RE/MAX® #1 Real Estate Franchisor Site™

Coldwell Banker **51% FEWER VISITS****

Century 21 **64% FEWER VISITS****

Keller Williams **69% FEWER VISITS****

DOING MORE FROM FOR SALE TO **SOLD**



Other Agents

Amateur Photos
Basic MLS listing
Small Sign in Yard
Combination Lockbox
Available During Business Hours
1 Agent Works For You

Jesse DeMello

High Definition Professional Photos
Enhanced MLS Listing
Large Sign Post in Yard
Electronic Lockbox
Available 24/7
Multiple Agents Work For You
Scheduled Updates
Photography Preparation Checklist
In Depth Marketing Plan
Full Time Transaction Coordinator
Soft Staging
Social Media Campaign Generating 1000s of Views
Listing Posted in All Local Facebook Groups
Custom Single Property Website
Fully Interactive 3D Matterport Tour
Aerial Images With 4K Drone
Twilight Photography
Sunset Photography
Door to Door Campaign in Neighborhood
Direct Mail Campaign in Neighborhood
Email Blast to 1000+ Agents
Schematic Floor-plan With Room Measurements
Online Dollhouse View
Professional Booklets For Buyers During Showings
Feedback Reports From Showings

Menu of Services

Pick what you pay!



We understand everyone has different expectations from the professionals they choose to hire.



That's why we let you choose the marketing package that is best for you! Our options give a wide range of all our professional services without ever sacrificing quality.

Why you must utilize Professional Photography in marketing your home



Studies show you have **TWO SECONDS** to capture a buyer's attention with your home's listing photos or the buyers may move onto the next home online.

Jesse DeMello is the only Realtor in the area who is also able to take his own professional photos and fully ensure your home will be seen in its best light. In fact, every stunning photo in this book was personally taken by Jesse.



Professional photography has proven to sell homes quicker and for a higher amount of money. By using us to sell your home, we guarantee your home will stand out compared to other listings and attract every potential buyer.

Sunset & Twilight Photography

Captivate and WOW prospective buyers



24/7 Open House

Your property, brought to life

The Matterport 3D Media System

Blow away prospective buyers with our 3D showcase – an immersive online 3D experience that gives buyers a true sense of the feeling of your home before they ever even see it in person.

We put Matterport's industry-leading technology to work for your listing. Weed out less interested buyers, attract more serious buyers, and allow buyers to revisit your home anytime they want from the comfort of their home.



Dollhouse View

Proprietary Dollhouse View shows how an entire property fits together.



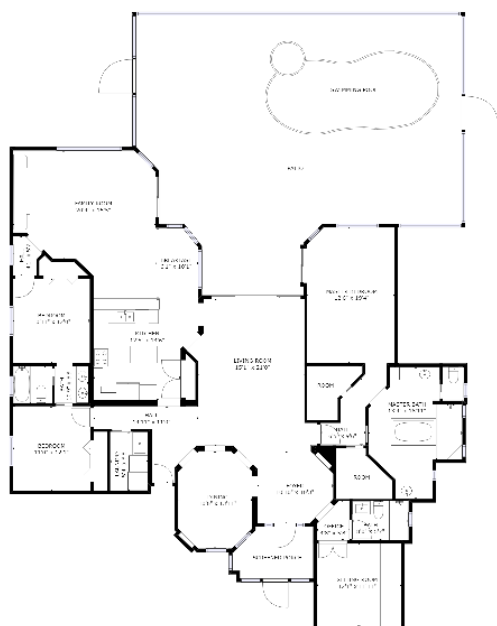
Inside View

Navigate the property like a video game with Inside View.



Floor Plan View

Understand the layout in a glance with top-down Floorplan View.



Schematic Floor Plan

While sellers are wowed by the virtual tour, they still expect you to use traditional marketing methods like floor plans. Buyers have come to depend on floor plans to fully visualize the home and our schematic floor plan allows this to happen with amazing accuracy.

Engage More Buyers

Matterport spaces are easy to share, so anyone with a computer or mobile device can have the open house experience from anywhere.



Build a Buzz

Home buyers will create an immediate and lasting emotional connection to a property because they can experience it as if they were really there.

Create a Connection

Our 24/7 open house allows buyers to share your listing with their friends and family which not only allows for more buyers to learn about your property but also gives buyers the opportunity to re-engage with your property. Studies show the more a buyer can engage with an item for sale, the more likely they are to acquire the item.




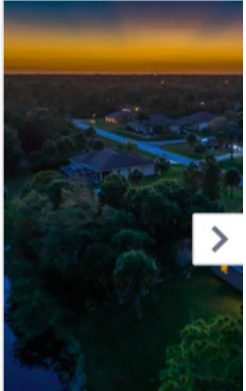
Maximum Exposure

The combination of professional photography, aerial images, sunset & twilight photos, and our paid advertising on social media ensures your home will get more views than you ever thought possible.

According to a study by the National Association of Realtors, 92% of home buyers start their home search online. This means having a strong online presence is of upmost importance to find the right buyer for your home.

Vogt & DeMello Team - Re/Max Palm Realty
Published by Vogt N DeMello [?] · April 14, 2019 ·

How much are you wasting on rent?!? This BRAND NEW waterfront 3/2/2 + den 🏡 can be yours for only \$1350-\$1450 a month depending on financing terms and credit score. Options start as low as \$2000 *total* to move in 🔥

3194 OCEANSIDE STREET North Port, FL 34286 For Sale - RE/MAX

3194 OCEANSIDE STREET North Port, FL 34286 For Sale - RE/MAX



7,188 People Reached

433 Engagements

[Boost Post](#)

Top Listings in Your Area





Your listing ranks #1 in online views out of 7 similar listings. 📊

1		\$1,000,000 24118 Jean La Fitte ... Punta Gorda, FL 339...	58 views	3 bd	3 ba	2,082 sqft
2		\$525,000 24187 Treasure Isla... Punta Gorda, FL 339...	33 views	3 bd	2 ba	1,342 sqft
3		\$648,000 24270 Yacht Club Blvd Punta Gorda, FL 339...	32 views	4 bd	3 ba	2,568 sqft
4		\$695,000 1217 Spoonbill Dr Punta Gorda, FL 339...	23 views	4 bd	4 ba	3,125 sqft

Daily Views on Our Listings
vs.
Others as Ranked
by Zillow.com





Top Listings in Your Area

Your listing ranks #1 in online views out of 13 similar listings. 📊

1		\$660,000 15714 Viscount Cir Port Charlotte, FL 33...	161 views	3 bd	4 ba	2,780 sqft
2		\$625,000 9326 Rosebud Cir Port Charlotte, FL 33...	75 views	3 bd	2 ba	2,482 sqft
3		\$699,000 15228 Taurus Cir Port Charlotte, FL 33...	61 views	3 bd	4 ba	3,128 sqft
4		\$372,000 9423 Rosebud Cir Port Charlotte, FL 33...	55 views	4 bd	3 ba	2,416 sqft

Top Listings in Your Area

Your listing ranks #1 in online views out of 20 similar listings. 📊

1		\$250,000 125 Severin Rd SE Port Charlotte, FL 33...	367 views	3 bd	2 ba	2,160 sqft
2		\$159,900 4278 Gardner Dr Port Charlotte, FL 33...	171 views	3 bd	2 ba	1,360 sqft
3		\$209,500 4427 Conway Blvd Port Charlotte, FL 33...	164 views	4 bd	3 ba	1,235 sqft
4		\$220,000 844 Conreid Dr NE Port Charlotte, FL 33...	141 views	3 bd	2 ba	1,748 sqft

Photography Preparation Checklist

Exterior of Property

- ☐ Mow Yard
- ☐ Trim Trees if Needed
- ☐ Park Vehicles in Garage or Across Street
- ☐ Hide Garbage Bins
- ☐ Organize Lanai & Front Entry Furniture
- ☐ Clean Driveway, Fence, & Roof if Needed



Interior of Property

- ☐ Pull Open Blinds & Curtains
- ☐ Remove Visible Clutter
- ☐ Clean Windows if Noticeably Dirty
- ☐ Hide Pet Dishes, Beds, Toys & Cages
- ☐ Arrange Decorative Pillows
- ☐ Vacuum Carpets & Sweep/Mop Floors
- ☐ Turn off Fans & TVs
- ☐ Organize Books, Magazines, & DVD Cases
- ☐ Place All Trash Bins in Garage or Closets
- ☐ Hide Personal Items You Don't Want Seen
- ☐ Clean Sinks & Put All Dishes Away
- ☐ Store All Cleaning & Hygiene Supplies
- ☐ Close Toilets Lids
- ☐ Clear Off & Clean Countertops
- ☐ Clean Appliances & Polish Stainless Steel
- ☐ Remove Art & Magnets from Refrigerator



Results That Move You



Sold in Only 3 Days
\$143,000



Sold in Only 13 Days
\$185,000



Sold in Only 3 Days
\$180,000



Sold in Only 3 Days
\$295,000



Sold in Only 7 Days
\$219,000



Sold in Only 1 Day
\$228,300



\$660,000
Sold in only 11 Days
Full Asking Price



\$1,100,000

**Sold in only 22 Days
Over Asking Price**



Full Price

**Sold in Only 2 Days
\$199,000**



Full Price

**Sold in Only 12 Days
\$260,000**



**Sold in Only 22 Days
\$310,000**



**Sold in Only 7 Days
\$409,000**



**Sold in Only 53 Days
\$523,000**



**Sold in Only 57 Days
\$694,000**

What is a Buyer's Representative?



As your trusted representative you can expect me to:

Help Arrange Financing:

1. Assist in locating sources of mortgage loans
2. Help examine how much you can afford
3. Compare different financing options
4. Provide information on purchasing incentives
5. Educate you on closing costs
6. Recommend local and trusted lenders

Assist In Finding The Right Property:

7. Identify your needs and wants in a property
8. Find appropriate available properties
9. Set up an automated email alert system that immediately notifies you of properties fitting your requirements
10. Sort through inaccurate information
11. Provide access to all MLS listed properties by communicating with other agents and sellers on your behalf
12. Network with other agents for properties not yet in the MLS
13. Aid in narrowing your search down
14. Assist in analyzing the pros and cons of each property
15. Disclosure all known material defects if any exist
16. Assist you in evaluating properties for suitability, affordability, and resale value

Educate You On Market Conditions:

17. Explain if it is a seller's market or buyer's market
18. Educate you on the local market's absorption rate
19. Show statistics on what percent of list price sellers are currently receiving.
20. Explain market trends and explain their impact to you

Guide You Through Making An Offer And Represent You And Your Interests In Negotiations:

21. Advise you on what comparable properties are selling for in our market
22. Explain common contract contingencies
23. Obtain appropriate seller disclosures
24. Prioritize your goals
25. Help create a negotiation strategy
26. Ensure that you receive and understand all disclosure forms
27. Handle the completion of your offer and sales contract
28. Educate you on the contents of your contract
29. Ensure that all appropriate forms are completed
30. Assist in getting the best property at the best price with the least amount of inconveniences to you

Get You To Closing And Serve As Your Trusted Real Estate Resource:

31. Recommend inspectors, lenders, and a title company
32. Be an advocate and advisor during the closing process
33. Review and discuss home inspection concerns
34. Monitor and communicate required contract deadlines
35. Communicate between the listing agent, lender, attorneys, title company, appraiser, and other professionals
36. Remain a life-long trusted advisor regarding real estate questions, needs, and concerns

4 Reasons to Buy a Home!

Here are four great reasons to consider buying a home today instead of waiting.



1. Prices Will Continue to Rise

CoreLogic's latest Home Price Index reports that home prices have appreciated by 3.7% over the last 12 months. The same report predicts that prices will continue to increase at a rate of 4.8% over the next year.

The bottom in home prices has come and gone. Home values will continue to appreciate for years. Waiting no longer makes sense.

2. Mortgage Interest Rates Are Projected to Increase

Freddie Mac's Primary Mortgage Market Survey shows that interest rates for a 30-year mortgage have already increased by half a percentage point to around 4.5%. Most experts predict that rates will rise over the next 12 months. The Mortgage Bankers Association, Fannie Mae, Freddie Mac, and the National Association of Realtors are in unison, projecting that rates will increase by another half percentage point by this time next year.

An increase in rates will impact YOUR monthly mortgage payment. A year from now, your housing expense will increase if a mortgage is necessary to buy your next home.

3. Either Way, You are Paying a Mortgage

There are some renters who have not yet purchased a home because they are uncomfortable taking on the obligation of a mortgage. Everyone should realize that unless you are living with your parents rent-free, you are paying a mortgage - either yours or your landlord's.

It is important to remember that landlords use your rent to pay the property mortgage, taxes, insurance, and repairs while still being able to turn a profit. Imagine the savings possible by becoming your own landlord!

4. It's Time to Move on with Your Life

The "cost" of a home is determined by two major components: the price of the home and the current mortgage rate. It appears that both are on the rise.

Whether you want to have a great place for your children to grow up, you want your family to be safer, or you just want to have control over renovations, maybe now is the time to buy.

If the right thing for you and your family is to purchase a home this year, buying sooner rather than later could lead to substantial savings.

Tips for Preparing for Home Ownership

Realtor.com recently shared '5 Habits to Start Now if you Hope to Buy a Home.'



Below are the top three from their list with a brief description.

#1 - Automate Your Down Payment Savings

One way to jump start your down payment savings is to automate your checking account to automatically save a small amount of your paycheck into a separate savings account or 'house fund'.

"Amassing enough for a down payment takes discipline & perseverance, but setting up automatic savings can make it easier. If you never see the cash, you won't spend it."

#2 - Build Your Credit History & Keep It Clean

When you go to apply for a mortgage, lenders will want to see that you have been able to pay off past debts. This means staying on top of your student loans, credit cards, and car loans and paying them on time! Credit bureaus recommend using no more than 30% of the credit available to you.

#3 - Practice Living on a Budget

Downsizing your spending now will allow you to save more for your down payment & pay down other debts to improve your credit score. A study by Bank of America showed that "95% of first time buyers were willing to make sacrifices to buy their home faster." The top 3 sacrifices cited by Millennials when saving for a home are: cutting back on new clothes, a new car, and travel.



Starting to Look for a Home?

Know What You Want VS What You Need



In this day and age of being able to shop for anything anywhere, it is really important to know what you're looking for when you start your home search.

If you've been thinking about buying a home of your own for some time now, you've probably come up with a list of things that you'd LOVE to have in your new home. Many new homebuyers fantasize about the amenities that they see on television or Pinterest, and start looking at the countless homes listed for sale with rose-colored glasses.



Do you really need that farmhouse sink in the kitchen in order to be happy with your home choice? Would a two-car garage be a convenience or a necessity? Could the man cave of your dreams be a future renovation project instead of a make or break now?

The first step in your home buying process should be to get pre-approved for your mortgage. This allows you to know your budget before you fall in love with a home that is way outside of it.

The next step is to list all the features of a home that you would like, and to qualify them as follows:



- 'Must-Haves' – if this property does not have these items, then it shouldn't even be considered. (ex: distance from work or family, number of bedrooms/bathrooms)
- 'Should-Haves' – if the property hits all of the 'must-haves' and some of the 'should haves,' it stays in contention but does not need to have all of these features.
- 'Absolute-Wish List' – if we find a property in our budget that has all of the 'must-haves,' most of the 'should-haves,' and ANY of these, it's the winner!



Bottom Line

Having this list sorted out before starting your search will save you time and frustration, while also letting your agent know what features are most important to you before they begin to show you houses.

My Reviews - The 5 Star Promise ★ ★ ★ ★ ★

I am amazed Jesse was able to sell my home so quick. Two other agents tried and I didn't get a single offer. Jesse sold my home for full price in only 11 days and was with me every step of way. He went way above and beyond and I couldn't be any more grateful. - **Carol Szarejko**

Jesse helped me buy 2 homes and sell another. Not only is he super knowledgeable he is there with you every step of the way. Jesse makes buying a house very UNstressful and does EVERYTHING in his power to make sure you get EXACTLY what you want. He will stay up all night and work all day to make your dreams a reality. I am so grateful to have our forever home and also a good friend. I will forever recommend Jesse to anyone buying or selling their home because he doesn't take no for an answer and he never gives up!
- **Helena Benson**

As first time home buyers, my Fiancé and I were really nervous. We had no idea what to expect! We had a million questions! For every one of those questions we had, Jesse was there with a quick and detailed response! Without him, we wouldn't be in our home today. Thank you Jesse and the rest of the team to make this all possible for us! - **Yosbel Valdes**

Jesse is the best! He didn't care what time of day or night we called he always answered! No matter what question I asked him he always had an answer and explained everything to us! Very sweet, caring and knowledgeable guy! He was with us every step of the way to the end of us buying our home! I would DEFINITELY recommend Jesse to EVERYONE!!! - **James Janik**

Jesse DeMello was an amazing professional. He was very prompt about questions we had and if he didn't have the answer he found someone who knew. We had a few issues arise during home inspection and he made sure they were resolved to our satisfaction. I would highly recommend Jesse DeMello for your next real estate agent. - **Paula Bradford**

Jesse sold our house in three weeks! He is an extremely talented realtor and photographer, he has an eye for capturing your home the way you see it. Our first meeting with Jesse he came prepared and gave us a book of information and a step by step process about what selling our first house looked like. My favorite thing about working with Jesse was his extreme promptness. It can be a stressful time but Jesse made it an easier process. Thank you for all your hard work, it doesn't go unnoticed!" - **Kristen Millican**

Great experience. Personable, honest, and reliable. I was recommended him through a good friend, what better way to find someone then through someone you trust. If you want honesty and integrity roll with Jesse. - **Chris Forbes**

Awesome guy to work with! Very patient, professional, and knowledgeable. He was quick with all responses and got us in to see properties very quickly. He was easy to work with and was great with our kids. We now have the home we were searching for! We are very thankful to have worked with Jesse. - **Joe Steward**

I have now purchased 2 homes with Jesse and I am at a loss for words to fully express our gratitude for all that Jesse did. He made himself available all hours of the day and night. I recall feeling nervous at one point in the process and texted him late at night. He responded to my text and quieted my nerves. He is easy to talk to, he is kind, and truly cares about his clients. Jesse is a step ahead all the way through process, taking care of all the little details and keeping us on track for our closing date. Jesse is honest, hard working and passionate about his job, as well as the welfare of his clients. He is truly an amazing real estate agent as well as a person that I can now call my friend. We were so blessed to have Jesse DeMello as our agent and he was truly a God send. - **Pamela Hall**

Very responsive, Jesse goes out of his way, above & beyond! I would recommend him to anyone! He once even woke up from a early morning call, on a weekend, dragged himself out of bed, just to show my family the house I put under contract! - **Mary Renay**

Jesse is amazing and very patient. I called several times and he always had the answer to my questions. I would highly recommend Jesse to any one!
- **Tina Mooney**

Jesse set the bar high for any future realtors looking to gain my business and confidence. We were very uneasy as we moved from GA to FL. From beginning to end, Jesse made every step of our buying process reassuring and confident. I will recommend Mr. DeMello to anyone looking to have an understanding and knowledgeable realtor at their side. Thank you, Jesse, for all your dedication and patience through our experience. - **Dameon Scherf**

I started searching in January looking for a home. I am a Single father and time is rare. With Jesse giving me personal attention each time we talked or texted and some personal insight but never biased opinions. Certainly professional with the approach of a friend. My son (16) and I looked at many properties with Jesse. We did not jump on a few, and struck out on another, each time with his calming demeanor he assured us there will be more and more over a better one. My son and I are happy with everything. My personal situation was a trying one with getting papers in order for closing, but never felt like the problems were a problem at all to Him and his back up. You cannot go wrong with Mr. DeMello. - **Nicholas Conn**

Since we met Jesse, he went far and beyond to help us. He was quick to respond to phone calls, text messages, and emails. Being a first time home buyer, we feel he guided us and helped us understand the full process. He gave us pointers and even suggested people we should use for inspections. We appreciate all that he did for us to make this process stress free. We are forever grateful to him and we highly recommend him. - **Francisco Pagan**

I am very pleased with the home-buying experience that we just completed with Jesse. He suggested several inspections that really exposed the condition of the property; mostly positive things, but a few negatives that could have been unwelcome surprises if they had been found after the sale. He helped me to find more favorable financing than I could find on my own, and was calm and confident when the negotiations seemed to be getting tense. - **Pete Peles**

I had an excellent experience with Jesse. Easy going manner. He is always there for you when you have any question and he is always available when you need him with anything. Jesse helped us find, negotiate, and buy our perfect first home in less than a month. He went far and beyond on helping us out with any issues we encountered throughout the process. Overall, Jesse is the ONE to call when you are trying to find a house. He is honest and will do everything on his power to help you. I will recommend him to everyone I know! - **Danica Bentillo**

My experience with Jesse as my real estate agent was SPECTACULAR! Jesse was always a call or text away and helped me step by step throughout my whole experience! He made buying a house easy! very prompt, trustworthy, and extremely knowledgeable! - **Brittany Jones**

I'd highly recommend Jesse to be your real estate agent for buying a home. If you are a first time buyer, you wouldn't be aware of the market, real estate process etc. Working with Jesse helped us get the "right home at the right price". He knows about real estate really well. He knows what to look for in a house. He took care of the entire process - finding right home, getting the right inspectors, getting the repair done in house after inspection, helping me understand about the real estate process, and doing whatever was needed. - **Cristel Lopez**

Jesse helped us find our very first home! He made the entire process very easy, and put up with how picky and indecisive we were with all of the homes that we looked at! I'm so impressed with his knowledge and willingness to answer every question that came up. In my opinion, it's very difficult to find a realtor as patient and helpful as Jesse is! I will 100% recommend him to everyone I know, and will use him every time I buy/sell a home! - **Ivan Dankanich**

Jesse was so knowledgeable and had so many connections, it made our process go by quickly and smoothly. He was always available, even with short notice and also was fun to work with! I would most definitely recommend Jesse DeMello to anyone needing real estate assistance. - **Jordan Devoy**

Jesse is on point. He stays on task to get the job done. Very knowledgeable of his job and makes the process as smooth as possible. He is a caring family man, honest and straight forward. I trust him and will be recommending him to all of my friends and family with any questions or in need of a realtor. Thank you Jesse! - **Rhonda Matzen**

We can not say enough about Jesse! He was absolutely wonderful & helped my teenage son buy his first home. He was readily available any time of day or night. He was extremely knowledgeable and helpful in many ways. If you need a realtor, Jesse is your guy!! - **Lisa Wienke**

Jesse sold our grand daughter her first home, and all she could talk about was Jesse DeMello and what a great realtor he was, so when we moved back to Florida we contacted Jesse, and he was everything she said. He worked tirelessly to find what we were looking for, and followed through with every detail from start to finish, right up to the closing, we will continue to put his name and number out there for everyone looking for the best! - **Judith Skeese**

Jesse was great with everything. He goes above and beyond. So helpful in many ways. I would highly recommend him. Gave us many ideas for the future if we need them who to reach out to. He will always be a text or phone call away. - **Sylvia Jordan**

Jesse was very helpful and answered any and ALL questions I had. He meet me anytime I needed him to. Very knowledgeable and if he didn't know an answer he would find out for you. Always kept in contact with me through out the whole process. - **Anneke Manders**

Jesse went above & beyond for us. From listing our home to selling was less than 72 hours! This young man is amazing and very caring. We had issues with my husband & his Alzheimers. Jesse helped us every step of the way. We would not hesitate to recommend him or use him again. 5 stars in our book! - **Pamela Tackett**

Jesse was great in every way. They're no words to describe how much we appreciate him and everything he's done for our family. We would recommend him to everyone. He helped us find a home that we love and can't wait to live our lives in. - **Tricia DesMarais**

Jesse helped me sell my house for a lot higher price than I thought I could get. His photographs are amazing and helped attract a lot of potential buyers. I highly recommend Jesse, and I will use him from my future real estate transactions. - **Nina Fox**

Jesse was very nice & was there for me day/night to answer all my questions through the process. He was always available to show me homes & very patient. He took the time to explain everything to me in detail so I can understand every step of the way. Jesse also helped me with lender, title company, & inspector. I felt that Jesse was VERY honest. I would definitely highly recommend Jesse DeMello to others. - **Dyanna Latta**

Jesse spent many days taking us to views houses back to back. He never showed any frustration in our indecisiveness. He was always available to answer our endless questions, as well as responded back fast. Jesse went above and beyond to sort out some issues that arised along the way. - **Anthony Perrone**

Jesse went above and beyond our needs as a realtor; he's honest, responsive, knowledgeable, professional, helpful and gets the job done. He was able to answer any questions we had in a timely manner and was able to reach out to additional parties I was involved with for the home buying process to ensure a speedy and easy closing experience. Buying your first home I thought would be a nightmare but Jesse was able to make this experience a great one. I would highly recommend Jesse to anyone looking to buy a home, you won't regret his service. Thanks again Jesse for going above and beyond every day to ensure we found our dream home! - **Stephanie Richert**

Jesse went above and beyond to sell my home. His response time to emails and text is awesome. His photos are great. He's very knowledgeable a true master of his craft. 5 Star all the way. - **Matthew Rice**

We were very pleased with Jesse's help selling my moms house. She was having trouble finding a realtor that had time to help her. I told her to go to Jesse and right away he was able to help her get her house on the market. It was pending in only 4 days of it being listed! I highly recommend everyone to go to Jesse. Thank you so much for all your help Jesse, I really appreciate it! - **Amanda Tomlinson**

Having dealt with several realtors in the past, Jesse far surpassed them in all areas. His professionalism, work ethic, knowledge and patience made the selling process a lot easier than in the past. I would recommend Jesse DeMello to anyone who is looking for an honest and patient realtor. - **Jill MacIsaac**

I'm an out of state investor and had to sell my property. I called two different realtors who just wasted my time before I found Jesse. Jesse was amazing! He didn't waste a minute and started working right away (even before we had a signed contract in place). He told me exactly what needed to get fixed, got me great pricing, and had my property listed almost immediately. Jesse also took the most amazing home photos I've ever seen. He seriously made my little house look like a million dollars. Pictures are everything and I'm positive you will never find anyone who takes better home pictures than this guy. He even took some really great drone shots for me. All in all, I couldn't be happier with the entire experience. Home is now sold and I got more than I was hoping for. Highly recommend Jesse whether you are looking to buy or sell. Thanks, Jesse for everything! - **Joshua Miller**

He is very attentive to your needs and questions. I had an excellent experience buying my home! He had an extensive knowledge of the area and the construction materials. He knew WHAT to look out for involving possible problems in the future. - **John Walsh**

Jesse helped us buy our first home. He was great from start to finish. He hooked us up with a mortgage broker that was able to get us down payment assistance. He was very flexible when scheduling times to see homes. He was able negotiate the price of the home down to a number we were happy with. Jesse recommended home, septic, and termite inspection companies. He found us a handy man when we needed a repair done. He even went above and beyond when we ran into an issue that would've prevented closing on the home. After everything was done and we moved into our home, he still checks in periodically to make sure everything is going well with the house. - **Kendra Villanueva**

Jesse did a wonderful job helping me find my house and getting me through the process. Excellent communication and follow through with what he said he would do. He went the extra mile for me and I would highly recommend him! BRAVO ZULU. - **Dave Sparrow**

The pictures he took of the inside of the home were spectacular and the outside pictures with the drone were absolutely amazing. He takes pride in his work, I would recommend him to anyone looking for a realtor. He's very professional, yet not pushy at all was an overall great experience. - **Alicia Hawkins**

Jesse is a fantastic agent. He was professional, friendly and could not have done a better job in assisting me in finding a home I love. I highly recommend him to anyone interested in purchasing a home. - **Gerayln Wander**

We didn't think we would be able to get a home but Jesse was able to get it done. Very professional and very knowledgeable. Thank you again Jesse for everything. - **Jim Pippitt**

Very informative and knowledgeable! Would trust him 100x over. He kept in touch with us every step of the way and we never felt in the dark. If he didn't have an answer to a question he would find out right away! Hard worker and makes his customers feel important. - **Tim Dupre**

Very knowledgeable. extremely pleasant person to work with. Jesse has a wonderful friendly manner and has been professional and courteous throughout the process of our house purchase. I will recommend him to everyone I know, without hesitation. - **Andy Vale**

Cash Back



We offer buyer rebates up to \$10,000 by sharing a portion of our commission with our clients. This rebate is available when purchasing any pre-existing or new construction home, villa, or condo in Southwest Florida. **Our commission is paid by the seller and our services to you are completely free.**

Purchase Price	Rebate
\$150,000 - \$199,999	\$250
\$200,000 - \$249,999	\$500
\$250,000 - \$299,999	\$1000
\$300,000 - \$349,999	\$1500
\$350,000 - \$399,999	\$2000
\$400,000 - \$499,999	\$3000
\$500,000+	1% of Purchase price up to \$10,000!



Giving Back



To be successful in life is to also give back.

That's why I have partnered with Just Against Children Drowning, the Children's Miracle Network, and the YMCA to help local children in our community.

By choosing me to represent you, you're helping create miracles with a donation to sick kids in need and free swimming lessons to aid in drowning prevention.

Every transaction automatically provides a cash donation to our local Golisano Children's hospital and six swimming lessons for two children.



**Children's
Miracle Network
Hospitals®**



Additional Resources

Online Reviews

<https://www.jessedemello.com/reviews>

Custom Website Sample

<https://www.rem.ax/YourParadise>

Market Snapshot

<https://www.jessedemello.com/market-data>

Photography Portfolio

<https://www.jessedemello.com/recent-work>

The 24/7 Open House Video

<https://www.jessedemello.com/the-24-7-open-house>

Find us on Facebook

<https://www.facebook.com/vogtn.demello.1>



Contact Us

Thank you for taking the time to get to know our team and the services we offer. If you have any questions, please feel free to reach out to me at your convenience. I am always available via text, facebook, email, or call. I sincerely look forward to helping you with your next real estate transaction.



Jesse DeMello,
CRS, ABR, SRS, PSA, CLHMS, RSPS

Realtor | Broker Associate - RE/MAX Palm Realty

Vice President
Just Against Children Drowning INC

(941) 626 - 7444 • JesseDeMello@ReMax.net
www.facebook.com/vogtn.demello.1

JesseDeMello.com



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Better Marketing
Better Results"*

