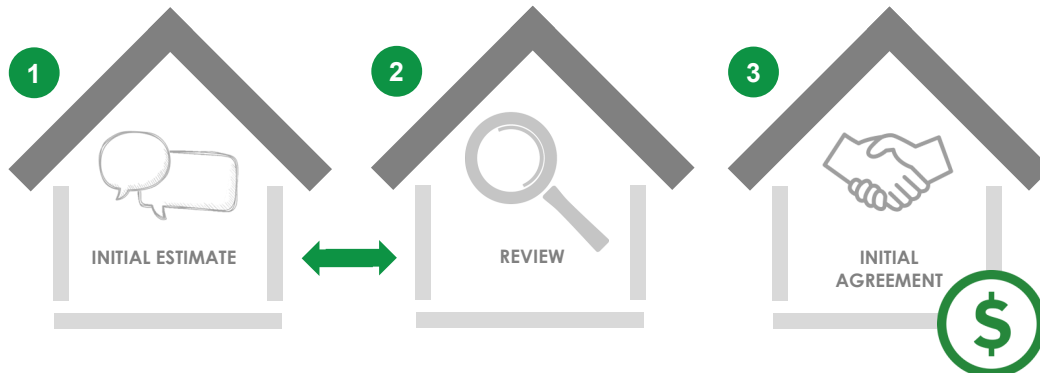


INITIAL DESIGN SELECTION

PRELIMINARY PHASE



- You will meet with our friendly sales staff who will help to bring your dreams and ideas to paper.
- Because everybody is different we help to personalise our designs to suit your needs.
- Standard quotes normally take 24 hours.

- To make sure we can provide you our 'black and white' quote we send your requirements to our estimating team to make sure we can deliver you the best quality home for the best price possible.

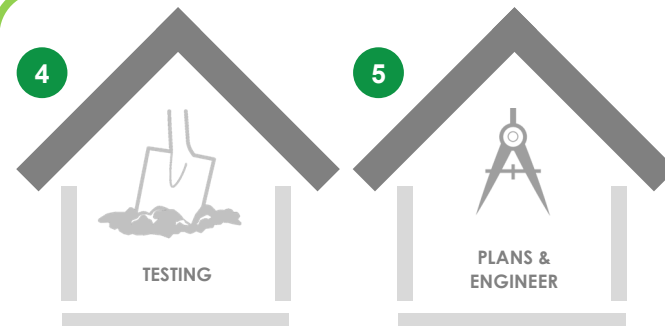


Gioel Gottlieb
New Home Sales



Jessimine Jansen
Sales Support

- You are happy that we can provide you with the perfect home.
- We take preliminary payment to progress to the third party testing stage.
- Fixed price of \$3096 for standard residential quotes (HSPC incurs an extra fee).
- Worry free - money back guarantee.



- At this stage we conduct Soil, Wind Rating and contour tests. This not only ensures your home is safe, but exceeds Australian building standards which is great for home insurance!
- Certifier Pre-checks
- After the site tests are complete we can provide the completed quote.

- Our professional draftsmen and engineers will put all of your ideas onto paper preparing a full set of working drawings



Samantha Wilmot
Contracts Administrator



**CUSTOMER APPROVAL
NEEDED TO PROGRESS**

**VARIATIONS
at any past this
point are
charged.**



- Things get exciting! You will meet with our talented Interior designer, Samara, who will help bring all your colour, texture, and design choices together. We have top quality products to ensure your home is exactly as you had dreamed it would be.

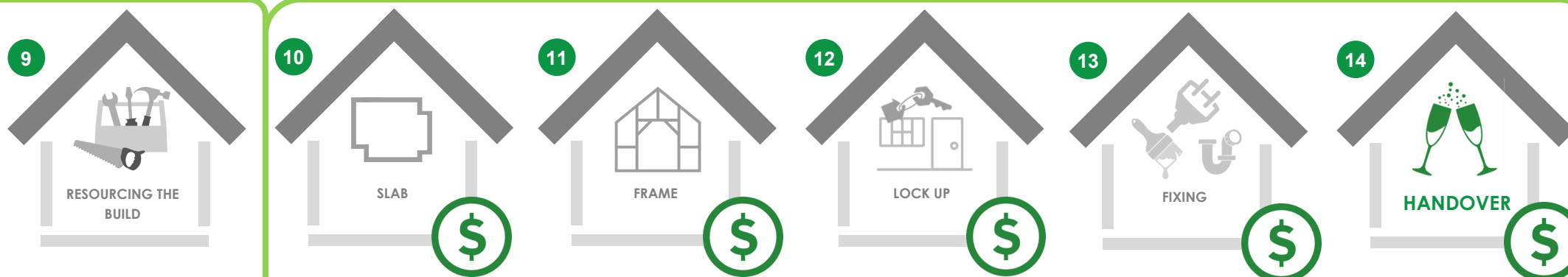
- We meet with you in our offices to sign the HIA Construction Contract.
- Payment is required (less deposit already paid).
- Plans will be finalised and sent into local authority to gain compliance.



Samara Bult
Colour Consultant

- After reviewing your plans and documents your file will be sent to our certifiers to ensure they comply with Australian building standards.
- Certification can take up to 8 - 10 weeks.
- Allow another week if covenant approval is required.

BUILDING PHASE



- While your plans are being certified our estimator is working hard behind the scenes ensuring you have high quality trades and materials ready and booked to start your job within 7 days of the certification approvals.



Guy Headley
Production

- Within 7 days of council approval we will be on site!
- Ground is broken and your cutting edge waffle pod slab is placed on your land.
- This will give you a true visual of the extent of your homes footprint.
- At this point we require a progress payment to get your materials ordered for the next stage.

- The top quality bones of your home will be installed; a hand built, treated timber frame, incredibly strong and durable.
- This will give you a real special feel of your new living spaces.
- The frame stage payment is required here.

- Here your home will become secure with roof, windows, cladding, external doors are all installed.
- You will have a real exterior view of what your new home will look like.
- The lock stage payment is required here.

- This is the stage when all your exciting choices in the colour selection phase will be installed; kitchen, bathrooms, tiling, paint and all the finishing touches.
- The fixing stage payment is required here.

Ted Davids
Site Supervisor



- Your home is thoroughly cleaned to allow Independent inspectors to look over your home with a fine tooth comb and ensure you are being delivered the best home possible.
- The final stage payment is taken and your keys are handed over.
- MOVE IN



CHANGES TO PLANS

- Everyone changes their mind at some stage. We try to accommodate your changes as much as possible.
- All structural changes need to be made before the plans are sent off to council.
- Colour selection changes (variations) made after the contract is signed will incur a \$500 fee to pay for the administration of the changes.

SITE VISITS

- We encourage 5 escorted site visits during the building phase.
- If you wish to visit your property during the building phase please contact the site manager ahead of your visit.
- Our builders are very busy and we need to ensure your safety.

CLIENT PAYMENTS

- Like most other construction companies we use a staggered payment system. This allows us to purchase materials and labour to build your house. Using this payment system we do not have to rely on our company profits and it allows us to be flexible to meet your timelines.
- The progress payment amounts will be determined by your bank with guidelines provided by Stroud.

