

OCTOBER 2017

STATS AT A GLANCE

9,022
SINGLE
FAMILY
13%↑ PRIOR YEAR



527
CONDOS
TOWNHOMES
7%↑ PRIOR YEAR

46
SINGLE
FAMILY
10%↑ PRIOR YEAR



45
CONDOS
TOWNHOMES
36%↑ PRIOR YEAR

\$287,501
SINGLE
FAMILY
4%↑ PRIOR YEAR



\$256,844
CONDOS
TOWNHOMES
5%↑ PRIOR YEAR

NEW LISTINGS

10,455
SINGLE
FAMILY
7%↑ PRIOR YEAR

697
CONDOS
TOWNHOMES
8%↑ PRIOR YEAR



ACTIVE LISTINGS

21,416
SINGLE
FAMILY
11%↑ PRIOR YEAR

1,483
CONDOS
TOWNHOMES
5%↑ PRIOR YEAR

MARKHAM

REAL ESTATE STATS

October 2014



Average Sale Price (Month)

\$746,513

↑ 15%
Compared to the same
month last year



Average Sale Price (Year to Date)

\$705,142

↑ 11.5%
Compared to last year

Average Days On Market



- 23 days last
month
- 25 days last
October

Total Sales (Month)

421 ↑ 6.0%

Total Sales (Year to Date)

4202 ↑ 3.8%

Average Price & Sales By House Type



Detached	\$988,034	(207 sold)
Semi-Detached	\$619,778	(34 sold)
Townhomes	\$607,702	(48 sold)
Condo Apt.	\$355,234	(67 sold)



New Listings (Month)

654 ↑ 5.8%

Compared to the same
month last year

- The SALE VS NEW LISTING
ratio was 64.4%.
- Last month, the SALE VS
NEW LISTING ratio was
56.4%

New Listings (Year to Date)

7017 ↓ 5.2%

Compared to last year

YourMarkhamRealEstate.ca

COPPELL-WOODRIDGE SUBDIVISION

REAL ESTATE SNAPSHOT

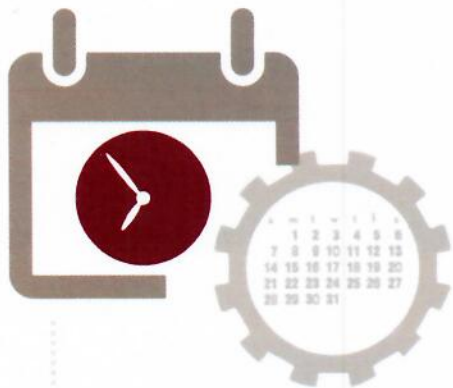
YTD OCTOBER 2017

Coppell Woodridge continues to be one the hottest seller's markets for Coppell homeowners. From 1/1/17 to 10/25/17, the average sold price was just under \$280K and sold in an average of 19 days.

What will your home sell for?

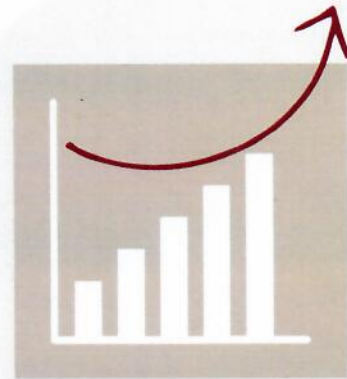
Contact me: Jean Ainsworth, your 18-YR-RESIDENT real estate agent with Keller Williams Realty, for a seller's consultation.

972.898.4480, Jean@AinsworthTeam.com



Average Days of Market

19 days



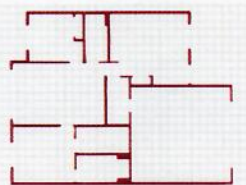
AVG LP/SP %

100%

The Market Action Index
indicates a seller's market

The average price per
square
foot for a home in
Woodridge was

\$173



MLS "Active"
CURRENT LISTINGS

0

kw
KELLERWILLIAMS REALTY



JEAN AINSWORTH – Real Estate Agent
972.898.4480 – jean@ainsworthteam.com

Status: From NTRMLS

THE STATE OF EDMONTON REAL ESTATE

Edmonton Market Snapshot for May 2016

Total Number of Residential Listings



Average Sale Price



Single Family Detached
\$440,573



Duplex/Rowhouse
\$350,229



Condominium
\$254,555



1,771 residential sales reported for this month

18.22% Increase from April



Breakdown of Residential Listings/Sales

Single Family Detached	1,824 Listed	1,119 Sold
Duplex/Rowhouse	279 Listed	203 Sold
Condominium	1,047 Listed	417 Sold

Average Number of Days on the Market for All Listings



14 more days on the market than April

January 2016 Denver County Market Statistics



FINN™
Real Estate



NEW LISTINGS

974

+1.5% from Jan. 2016



DAYS ON MARKET

32

37 average days on the market in Jan. 2016



MEDIAN SOLD PRICE

\$351,250

Jan. 2016: \$330,000



PERCENTAGE OF SOLD PRICE TO LIST PRICE

99.1%

Jan. 2016: 98.7%

www.FINNRE.com

303.999.0187

REAL ESTATE MARKET UPDATE

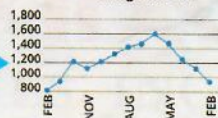
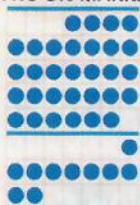
February 2017 Market Report for Single Family & Patio Homes in the Pikes Peak Region Recorded by PPMLS

While February sales actually dropped 8% from last year, it was mainly because there is so very little for sale at the moment, with only 1,337 homes for sale. The average price set a new record at \$301,385 up 11.5%. At this point, there just over 1/2 of the homes available for sale as there were 2 years ago. Homes sales are undoubtedly now being held back by lack of inventory. With prices off to such a strong start, look for the inventory to improve as Spring approaches. Also look for new construction, much of which is not reflected in these figures, to help bridge the gap. Presumably homes that sold, did so very quickly. The median days on market in February for closed sales was the incredibly low 12 days. That means 1/2 of the closings were under contract in less than 2 weeks.

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41 DAYS ON MARKET



AVERAGE SALES PRICE
\$301,385
Last Month: \$298,774

MEDIAN SALES PRICE
\$255,000
Last Month: \$265,000

SALE PRICE % TO LIST PRICE **99.52%**



There is no "standard" protocol to determine whether an area is a buyer's or seller's market. However, by custom, if absorption rate is greater than 20%, it is generally accepted to be a seller's market.

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JULY 2017 MARKET STATS

Statistics provided by the Toronto Real Estate Board

MLS SALES ACTIVITY

	UNITS	AVERAGE PRICE
JULY 2017	5,921	\$746,218
JULY 2016	9,929	\$710,471



SALES & AVERAGE PRICE BY MAJOR HOME TYPE



DETACHED	SALES	AVERAGE PRICE
416	556	\$1,304,288
905	1,878	\$910,348



SEMI-DETACHED	SALES	AVERAGE PRICE
416	169	\$869,227
905	414	\$636,844



TOWNHOUSE	SALES	AVERAGE PRICE
416	212	\$707,269
905	762	\$581,541



CONDO APARTMENT	SALES	AVERAGE PRICE
416	1,345	\$532,502
905	495	\$418,191



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Maricopa County

REAL ESTATE SNAPSHOT

Sales volume for the first quarter of 2015 was 10.5% higher than last year, when we theorized demand was 20% to 25% below normal. The increase in volume this past month shows that sales volumes are approaching their customary levels. Total supply is 11.5% lower than this time last year - excluding UCB, inventory has fallen 15.5% year over year. If the current pattern of increased demand continues, upward pricing pressure can be expected.

Statistics and Analysis ARMLS® COPYRIGHT 2015



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Maricopa County

REAL ESTATE SNAPSHOT

Monthly Sales

7,914

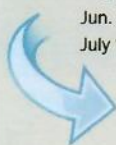
Jun. '15: 8,319
July '14: 6,775



Active Listings

22,857

Jun. '15: 24,600
July '14: 26,928



15.1%
fewer than July '14



Days On Market



75
DAYS

New Listings



9,081

www.FNTArizona.com

Your one stop shop for customer service, market updates, property research, branch locations, calendar of events, and more.



Average Sales Price

\$263K

Jun. '15: \$268K
July '14: \$249K



5.6%
HIGHER
than July '14

Market Analysis



The housing market continues to show slow and steady improvement. On a year-over-year basis, distressed inventories and foreclosures are down, while traditional buyers are up, purchase money mortgages are up, and new construction is up. The decline in sales volume and price between June and July was the result of the seasonal slowdown the Valley experiences through November each year. Although inventory remains low, new listings increased options in the \$150K to \$400K price range desired by average home buyers.

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MARKET SNAPSHOT

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THE BEACH

Toronto Homes

November 2016
compared to November 2017*

Number of Sales



Average Price



New Listings



Average Days on Market



Borrowing Costs**



For more **Market Information** on your area give me a call. I'm here for **You!**

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Not intended to solicit anyone under agency contract.

*All statistics from TREB Market Update, districts: E02

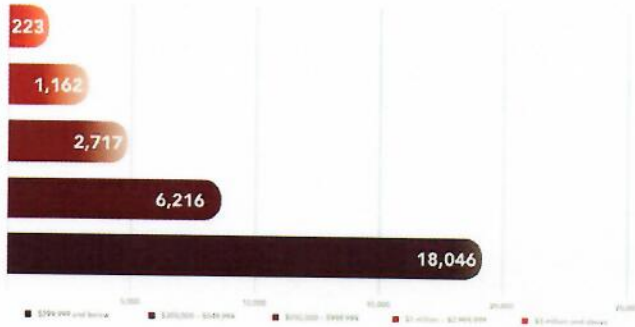
**From DLO Estate Mortgage Inc. as of December 6, 2017. Rates subject to approval.

North Texas Market Snapshot

January 2017



Number of Homes For Sale



Avg. List Price



\$359,698

Avg. Sales Price



\$272,487 / +12%

New Listings



10,300

Homes Sold



5,761

Avg. Days on Market



48

Pending Sales



7,084

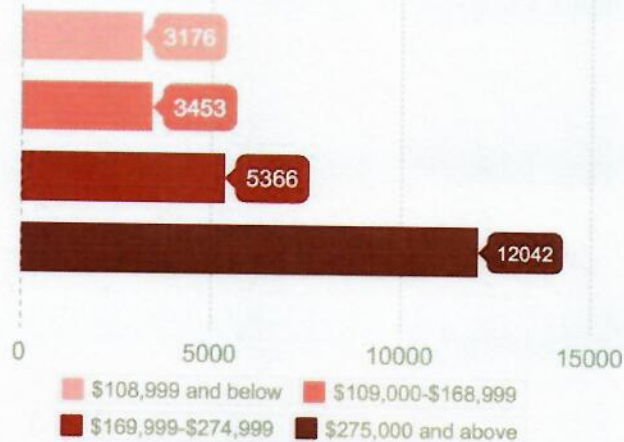
*Based on data from NCTM for January 2017; avg. sales price Jan. 2017 vs. Jan. 2016

Market Snapshot

May 2015

Presented by Ebby Halliday, Realtors

Homes For Sale



Average List Price



\$229,000

Median Sales Price



+14.4%

New Listings



13,147

Closed Sales



8,866

Average Days on Market



47

Pending Sales



8,328



Royal LePage Signature

OCTOBER MARKET STATS



\$566,312

↑8.5%

AVERAGE SALE PRICE
Year to Date



81,974

↑6.8%

NUMBER OF SALES
Year to Date



25 Days

↓7.4%

AVERAGE DAYS
ON MARKET
Year to Year



OCTOBER

17,497

TOTAL ACTIVE
RESIDENTIAL LISTING



8,552

TOTAL PROPERTIES SOLD

MARKET TREND

CONDO CORNER

	NUMBER OF SALES	AVERAGE PRICE
OCT 2014	2033	\$367,256
OCT 2013	1907	\$358,225
OCT 2012	1568	\$338,969

YEAR OVER YEAR PRICE INCREASE: 2.5%

AVERAGE DAYS ON MARKET: 33



• Home inventory has *decreased slightly*. With fewer homes on the market and continued strong buyer demand, prices continue to appreciate.

• Current ratio is: For every **2.3** homes listed, **1** sells.

• Previous Month **2.4 : 1**

TREB Market Watch October 2014

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