

Tide Valet | Doorstep Trash and Recycling



1-855-Tide VWM

Corporate Headquarters

132 Williman St. | Suite 300

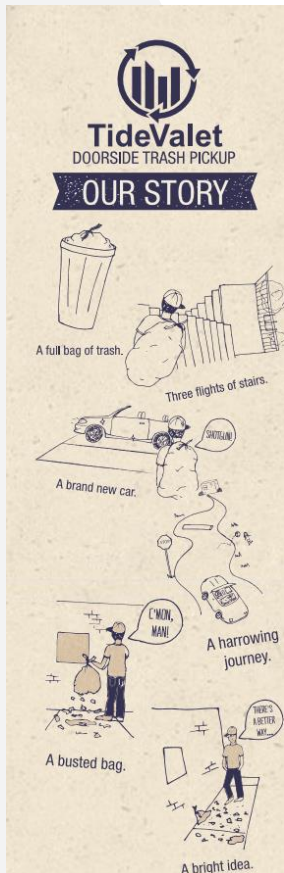
Charleston, SC 29202

Toll Free: 1.855.TIDE.VWM (843-3846)

www.TideValet.com

TIDE VALET | 132 Williman St. Suite 300 | Charleston, SC 29202

Company History and Values



The company traces its roots to an unfortunate situation involving spilled trash in a new car. While heading to work with a trash bag riding shotgun, the short ride ended with spilled trash and permanent stains in the owner's new car. The company was formed that very evening when it was decided there must be a better alternative to carrying trash down flights of stairs.

Integrity |

*We are transparent
and forthright in
what we do*

Outstanding Customer Service |

*This
means doing more
than what we are
compensated for*

Accountability |

*It's the one miss
that's remembered.
We have the
technology needed
to keep our clients
well rested*

Strong Work Ethic |

*Discipline
is the cornerstone
of great results, and
reliability*

Our process is easy



*Please ensure all trash is bagged and tied,
no sharp objects, limit 2 bags and <25 lbs/night



*No Service on: Christmas Eve/Day, New Years Eve/Day,
Thanksgiving Day, Labor Day, Independence Day



1. Placement

Place trash in provided bin
between 6 – 8 pm

2. Collection

Our waste technicians come
between 8 – 11 pm

3. Return

Return bin inside by 9 am the
following morning

Flexible!

SUN
8:00 PM

MON
8:00 PM

TUES
8:00 PM

WED
8:00 PM

THURS
8:00 PM

FRI

SAT

Customizable!

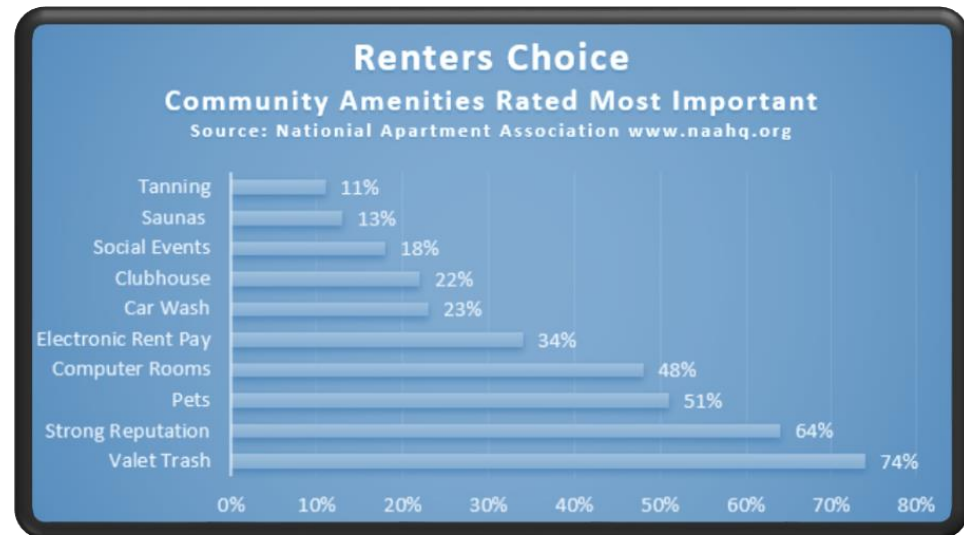
Resident Benefits

Tide Valet solves the embarrassment and effort of handling waste and recycling for the sophisticated multifamily resident. We always like to say – find us one person who likes to take out the trash...

- Doorstep trash/recycling pickup 5 nights per week
- Streamlined waste disposal
- No spilt trash in or on your car
- Ease and simplicity
- Promotes “go green” awareness



No more taking out the trash blues –
let us handle it!



Owner/Management Benefits

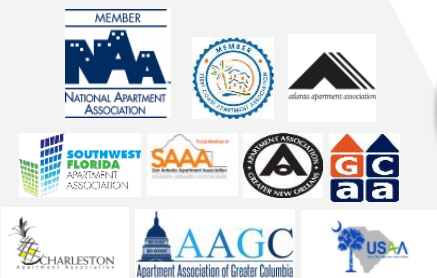
Tide Valet understands that great performance is critical – what we do in New York impacts our opportunities in Florida. Our united culture is what affords us the opportunity to regularly outperform industry standard key performance metrics.

- Phase in billing means no out of pocket costs
- One of the highest utilized amenities by your residents
- Productivity improvement for your maintenance staff
- Ancillary income opportunities
- Provides a competitive advantage
- Happy residents

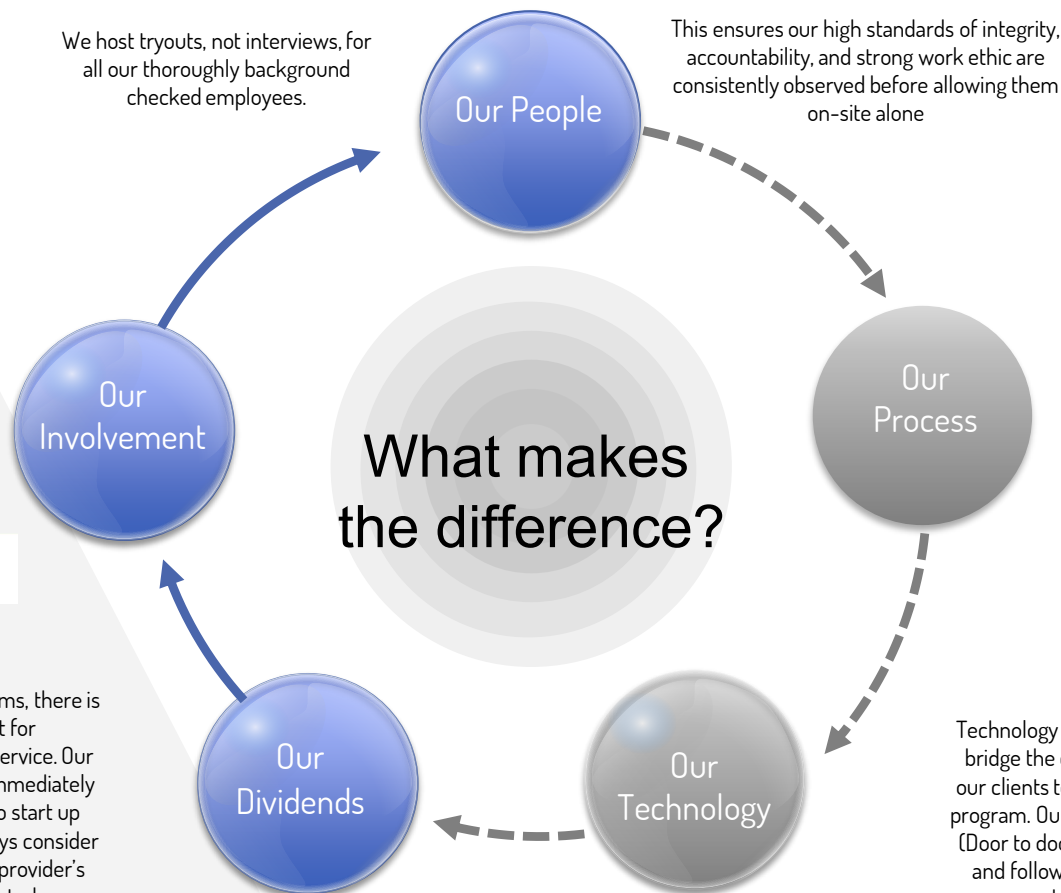


The Tide Valet Difference

Our chief aim is to uplift and connect with our team, clients, and communities. Check the attendance records for your local and national meetings – you'll see we show up



With our phase in programs, there is no need to budget for implementation of our service. Our clients generate profit immediately and indefinitely with no start up investment. We will always consider buying out the current provider's contract as requested



Financial Benefits

Tide Valet will level the playing field in regards to terms and pricing compared to even the largest national competitor. The following is an example – please reach out via phone/email for the most accurate pricing details!

Average Community Size	250
Occupancy Rate:	95.0%
Average Revenue per unit	\$25.00
Average Tide Valet Expense	\$11.50
Pickups Per Week	5

5 Year Proposal Estimated Profit at \$25/unit

Year	Revenue	Charge	Profit
Year 1	\$39,000	\$18,688	\$20,312
Year 2	\$72,000	\$34,500	\$37,500
Year 3	\$72,000	\$34,500	\$37,500
Year 4	\$72,000	\$34,500	\$37,500
Year 5	\$72,000	\$34,500	\$37,500

Net Profit @ 5 Year

\$170,312

Year 1 Billing and Revenues

12 month Phase-in Billing	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
# Units Served	250	250	250	250	250	250	250	250	250	250	250	250
# Units Billed	21	42	63	83	104	125	146	167	188	208	229	250
Tide Valet Expense	\$240	\$479	\$719	\$958	\$1,198	\$1,438	\$1,677	\$1,917	\$2,156	\$2,396	\$2,635	\$2,875
Net Income	\$260	\$521	\$781	\$1,042	\$1,302	\$1,563	\$1,823	\$2,083	\$2,344	\$2,604	\$2,865	\$3,125

*Not only does the service provide a healthy recurring ancillary income stream, but also adds real value to the community. When the community is sold with additional recurring income, this is reflected in its capitalized value. At a 6.0% cap rate, that translates to an additional \$350,000 of property value!