

GVD Internet Site

CONCEPT

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Who We Are

GVD Capital Partners is a Swiss company helping startups in the medtech sector establish themselves in Switzerland.

Our Mission is to help startup companies maximize their potential in an ideal environment

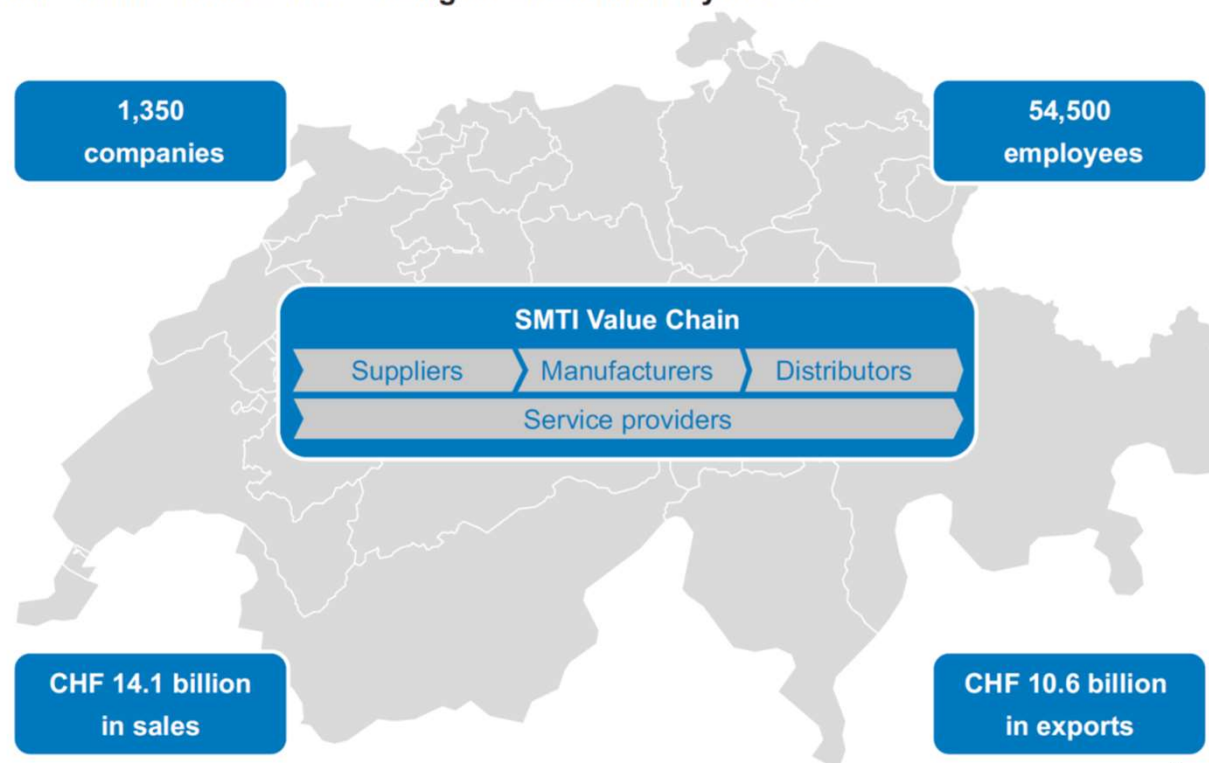
Why Switzerland



- Entrepreneurial environment
- Investment friendliness
- Uncomplicated tax system, low tax rates
- Specialized workforce
- Large medtech and life sciences industries
- Varied investors
- Universities and experts with international recognition
- Political and economical stability
- Quality of life

Swiss Medtech Industry

Switzerland showcases a strong medtech industry in 2016



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Source: The Swiss Medech Industry 2016 – Sector Study

What We Do

We select promising medtech startups interested in relocating to Switzerland

We support these startups in getting access to potential investors

We develop the relocation strategy and help implementing it

We provide operational support and strategic expertise

We give access to a large and diverse medtech network

We offer local office infrastructure

Our Services

company set-up

- Incorporation of Swiss company
- Shareholder agreement
- Valuation
- Support in preparation of investor documents
- Access to diverse Swiss investor groups
- Office infrastructure in Neuchâtel

Operational support

- HR
- Finance
- Legal

Medtech expertise

- Regulatory affairs
- Business development
- Commercialization
- Strategy development and strategic alliances

Who Do We Address

- Early stage medtech startup companies
- With solid and exclusive IP and an attractive business case
- In the field of diagnostics or advanced medical devices
- Interested in relocating to Switzerland

Subsidiaries

HOD - House One Diagnostics:

- *Short description of company*
- *Picture of Logo*
- *Link to homepage*

HTD - House Two:

-

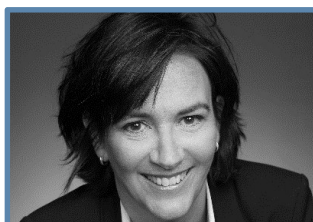
The Team

GVD Capital Partners is formed by a group of individuals with many years of operational and management experience in the medtech industry, including all areas of the value chain



Jordi Belart

Jordi Belart is a consultant for strategy development, marketing and sales with companies in the Medtech sector. Before he spent 10 years with a leading manufacturer of dental implants, where he became COO after holding various sales & marketing management positions. He gained first professional experience in strategic management consulting. He holds a Master's degree in International Cultural and Business Studies from the University of Passau/Germany.



Claudie Allaire

Claudie Allaire has a 25 years of business experience in multiple international companies, in medical Device class III industry, fast moving consumer goods and pharma. She served as General Manager of Allergan injectable business in France during 4 years responsible for the operation and technical development of a fast growing site. Previously she worked with Johnson and Johnson during 16 years in Canada, France and Switzerland. She is Chemical engineer, and holds an executive MBA from Canada.

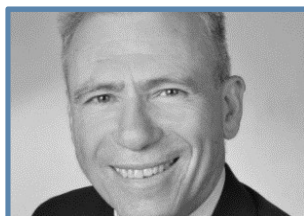
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Karina Candrian

Karina Candrian is co-founder of a boutique consulting company with focus on the life science industry. Furthermore, she is the global business development responsible for an international medical device manufacturer in which she previously was head of the OEM business. Karina has profound experience not only in the medical devices industry, but also throughout the entire value chain, from strategic alignment, developing product ideas up to sales and distribution. She holds a Master's degree in Economics from the University of Zurich.

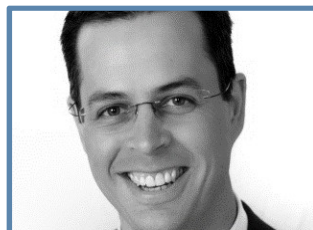


Egon H. Froehle

Egon Froehle has over 25 years of business experience in the international environment as a member of the senior management team, as CFO and consultant to CEOs. He has a passion for financial leadership and a deep understanding of the value chain of an organization. He has a success record in setting up and developing organizational structures and processes, in change management (with a focus on Finance, IT and HR), and in the implementation of ERP systems. He holds a degree in Business Administration with focus on Finance & Controlling, and is a certified international Accounting Trustee.

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Chad Munro

Chad Munro is a Medtech & Medical Diagnostics Entrepreneur, holding a Biomedical MASc, and Registered Canadian Professional Engineer with experience in US, EU, Australia and Canadian healthcare market. He has profound Medtech specific knowledge in the fields of: finance, management, regulatory affairs, US reimbursement, clinical needs analysis, multi stakeholder sales, conceptual selling, product development, IP development, evaluation and protection, contract research, manufacturing.

He currently is the Executive Chairman of Halifax Biomedical Inc. (Orthopaedic pre and post op diagnostics), and GVD Capital Partners SA.

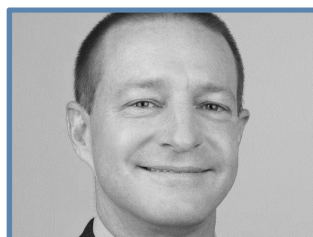


Nila-Pia Rähle

Nila-Pia Rähle has fifteen years of experience in the Life Sciences industry with management positions in product development, product management and business development at multi-nationals and start-ups. She currently works as general manager of a spine start-up and supports start-ups in the life sciences sector as a consultant. Her main interest lies in projects at the interface between medical devices, biotechnology and pharma. Nila-Pia Rähle holds a degree in biochemistry of ETH Zurich and a MBA of IE Business School, Madrid.

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Jens Richter

Jens Richter is currently working as a consultant with various companies for engineering, technologies and project management in the MedTech sector. Before he spent 16 years with research institutes and leading manufacturers for orthopedic devices and technologies. After holding various management positions in R&D he took the responsibility for global innovation management processes. Jens holds a Master's degree in Biomedical Engineering from the University of Ulm/Germany.

Contact Us

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Add form to upload company profile to apply as GVD candidate → this option should be prepared and added when ready