**Programme and Project Delivery**

During a recent pan European study to understand the success rate of IT programmes: just 30% were considered as completely successful, 40% were partly successful, and a staggering 30% failed to achieve any of the declared objectives or were abandoned before completion. Those businesses who beat the odds have obtained clear strategic advantages, delivering increased shareholder value by bringing services and products to market more quickly than their competition, and realised planned return on investments. CoolHarbour Consultants have an extensive track record of helping clients overcome significant project challenges, to deliver completely successful programmes and be in the top 30% of Programmes.

**Your project, our approach**

CoolHarbour’s Programme and Project Delivery Service (PPDS) ensures that all projects are successfully completed according to your needs. We achieve this by:

* Using the most skilled, qualified and experienced Programme and Project Managers and project specialists to augment your team.
* Providing a clear and objective path to success that is aligned to achieving stakeholder outcomes and benefits.
* Supplying the required drive, energy and enthusiasm to see a programme through to completion.
* Taking accountability, responsibility and ownership for the complete project lifecycle – your success is our success.
* Using the CoolHarbour PPDS to support your programme, providing regular touch points with senior managers and clear escalation paths.
* Deploying proven CoolHarbour and best practice tools and techniques so your project is fully resourced.
* Providing solutions tailored precisely to your needs using the optimum path to success.

CoolHarbour’s PPDS approach to Project Delivery is unique and refreshing. For maximum compatibility between partners, we can work to complement your organisation’s preferred project methodology, or we can deploy our own structured project control and delivery framework. We then balance the use of recognised best practice process with a healthy dose of pragmatism, recognising that project management is as much about strong leadership and team building as it is about Gantt charts and budgets.

The key to our successful delivery of your project lies in the ability to balance traditional project management techniques like schedule, risk and change control, with a command of soft skills like leadership, relationship building, stakeholder management and change management.

**When to partner with us**

CoolHarbour’s PPDS approach can be used at any stage of your project or programme. Ideally, we engage with your programme delivery team at the concept, business case or initiation stage to ensure the project is on a sound footing. Your business can leverage the CoolHarbour PPDS to assist in-house project staff creating a step-change in their performance.

But even if your project is already underway, or is at serious risk of failure, our team of experienced Project and Programme Delivery Managers can help.

**What can we offer you?**

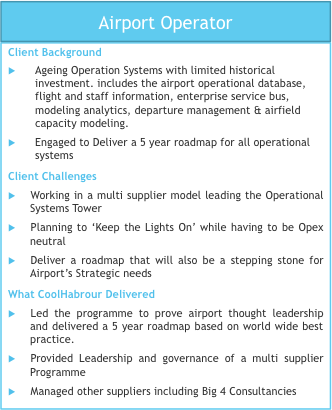
CoolHarbour is a technology company with a specialist project management practice, and our team of Consultants have many years of experience delivering projects of all types, across many sectors. We have built our project delivery capability on best practice principles, and when combined with our common-sense approach, we believe that our service is unique. Our Project Managers and Directors are selected for their mix of hard and soft skills, for their energy and drive, and for their track record in delivery of outcomes. We pride ourselves in the way we:

* Challenge the rationale for any project to ensure that, before any funds and resources are committed, there is a sound business case for undertaking the initiative.
* Ensure the objectives and outcomes are clearly defined and agreed, and then supported by a comprehensive plan for delivery.
* Guarantee there is commitment from the sponsor and clear direction from the right management level in the organisation.
* Provide strong and experienced project leaders.
* Adopt a project management framework appropriate to your organisation and scaled to suit the job in hand whether it be MSP, DIMENSION 4, PRINCE2, PPM, Agile or your own in-house methodology.
* Support the whole process by deploying the right software tools to aid communication and decision making.

Key to successful delivery is the energy and enthusiasm that our specialists inject into your project to really motivate and build a strong team.

**Who have we helped?**

CoolHarbour Consultants have an excellent track record of providing Project Management, Programme Management and Delivery capability to clients such as:

Telecommunications:

* Verizon
* British Telecommunications plc
* Vodafone
* Zamir Telcomm
* Tata Communications
* Virgin Media (formerly ntl: and Telewest)

Finance and Insurance:

* Lloyds/ TSB
* Barclaycard
* CHASE Manhattan
* ABN AMRO.
* Direct Line Group

Government, Public Sector:

* Greater London Authority (GLA),
* Department of Children Schools and Families (DCSF)
* Business Link
* London Development Agency
* Glasgow City Council
* NHS.

Transport:

* Heathrow Airport Limited
* Transport for London (TfL)
* Department of Transport (DoT)
* Highways Agency
* CAA
* Railtrack

Commercial, Retail, Charities:

* Fitness First
* Rentokil-Initial
* TUI
* PRS for Music

Whatever your programme or project, CoolHarbour can help deliver the outcomes and benefits demanded. Call us today on 020 7060 6032 to discuss how we can build the team and methodology you need to join the minority of successful IT projects.