



About Us

Polaris Aviation Solutions is committed to focusing on our core values every single day. We strive to provide **Flexibility, Transparency, and Integrity** to the corporate and private aviation communities. We founded this organization in 2007 alongside some of the most respected and experienced pilots and aviation management professionals, all who realized a demand for increased personalization and integrity within the industry. We consider our organization to be the benchmark in aviation, driven by value, and anchored by honor!

While the Polaris service line offers a full spectrum of typical aircraft management and charter

services, what you will not find anywhere else is a program that rewards you for giving us the opportunity to offset your expenses using tradition charter methods. We call this Polaris FlexFee.

FlexFee Program

Many Polaris competitors will charge a flat management fee on a monthly basis, then charge an additional fee for each hour they successfully sell on the charter market, typically at a rate of 85/15, where 15% goes to the charter operator/management provider. Polaris takes a unique and progressive approach to our fee structure. After reviewing your program needs our account management team will work with you to identify a certain number

of charter flight hours each month that will equate to completely waiving your monthly management fee!

Fuel Savings

In addition to our leading edge FlexFee Program, Polaris offers a fuel management program that even the big competitors can't touch. With over **1,000,000 gallons purchased annually** across a fleet of Sikorsky, Boeing, Gulfstream, and other aircraft, our average global price per gallon typically sits **below \$4.00**, with a domestic average as low as **\$3.35**. At Polaris, you get the leverage of a large commercial fleet no matter which aircraft you own.

Phenom300 Example

Client X owns an Embraer Phenom 300 aircraft, which they fly 200 hours annually, and with additional capacity of 200 hours with the current crew. The average hourly charter rate is \$5,000/hour, where the client receives 85% of that rate as income, and 15% is paid to the operator. Save \$85,000 with Polaris!



Polaris Aviation Solutions	
Net Charter Income	(\$850,000)
Direct Operating Expenses	\$663,892
Indirect Operating Expenses	\$432,719
Management Fee	\$85,000
Management Fee Waiver	(\$85,000)
Net Operating Expense	\$246,611
Savings	\$85,000

Other Management Providers	
Net Charter Income	(\$850,000)
Direct Operating Expenses	\$663,892
Indirect Operating Expenses	\$432,719
Management Fee	\$85,000
Management Fee Waiver	0
Net Operating Expense	\$331,611
Savings	\$0