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|  | **ANTARES SOLUTIONS**  **Capability Statement**  2026 · Microsoft Specialist Systems Integrator  Data & AI · Modern Work · Cloud Applications  Microsoft Solutions Partner · · Founded 2006 · Great Place To Work® Certified  Sydney · Melbourne · New Zealand - Dublin · Proudly part of the Cloud Collective |

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| **20+**  Years of Microsoft expertise | **500+**  Projects delivered |  | **6**  Industries served | **3**  Global offices |

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|  | **ABOUT ANTARES SOLUTIONS**  Who we are and what we stand for |

Founded in 2006, Antares Solutions was built on a conviction that technology partners should deliver exactly what they promise. We are a Microsoft-specialist Systems Integrator — not a generalist IT company. Our three practice areas (Microsoft 365 & Modern Work, Microsoft Fabric & Data, and Azure AI & Cloud Applications) are built entirely around the Microsoft Cloud, which means our consultants go deep, not broad.

As a founding member of the Cloud Collective — a strategic alliance of four specialist Microsoft partners — and with multiple Microsoft Specialisations across 6 Solution Partner areas, Antares brings a depth of certified expertise that few partners in Australia can match.

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| **Care**  We care deeply about our people, clients, and outcomes — it’s what drives us to deliver honestly and consistently. | **Curiosity**  We ask the right questions first. Understanding the real problem is half the solution. |
| **Vision**  We look beyond the immediate brief to identify the technology path that adds lasting, scalable value. | **Problem Solving**  We think creatively and practically — crafting solutions that genuinely fit your unique organisational context. |

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| **OUR MISSION**  ***“Creatively enable our customers to achieve their vision, honestly.”***  We don’t apply drag-and-drop solutions to complex problems. We take each challenge, transform it, and bring the best possible outcome to life — with the client’s interests always front and centre, regardless of the commercial outcome for us. |

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|  | **OUR SERVICES & CAPABILITIES**  Three specialist practice areas built entirely on the Microsoft Cloud |

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| **☁ Microsoft 365 & Modern Work**  We help organisations unlock the full potential of Microsoft 365 — transforming how people collaborate, access information, and adopt AI-powered tools across the Modern Workplace. |

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| **SharePoint Document Management & Intranets** | **▸** Modern SharePoint intranet design, build & adoption  **▸** Document management architecture & governance  **▸** AI-enhanced search & knowledge management | **▸** #Space intranet accelerator — deployed in weeks  **▸** Viva Connections & employee experience portals |
| **M365 & SharePoint Migration** | **▸** Tenant-to-tenant & on-premise to M365 migrations  **▸** SharePoint Online migration & content uplift  **▸** Exchange, Teams, and OneDrive migration | **▸** Pre-migration assessment & remediation planning  **▸** Post-migration validation & user adoption support |
| **Power Apps & Workflow Dev** | **▸** Power Apps canvas & model-driven applications  **▸** Power Automate workflow design & implementation  **▸** Forms, approvals & business process automation | **▸** Power Pages (external portals & web apps)  **▸** Low-code Centre of Excellence (CoE) setup |
| **M365 Governance & Purview** | **▸** Microsoft Purview information protection & DLP  **▸** Sensitivity labelling & retention policy design  **▸** M365 compliance posture assessment & uplift | **▸** Insider risk management & audit configuration  **▸** Governance frameworks & policy documentation |
| **Copilot Technical Implementation** | **▸** M365 Copilot readiness assessment & roadmap  **▸** Copilot pilot design, execution & measurement  **▸** Data governance & information architecture uplift | **▸** Copilot Studio custom agent development  **▸** Adoption programmes & change management |
| **Teams Setup & Governance** | **▸** Microsoft Teams deployment & configuration  **▸** Teams governance frameworks & lifecycle management  **▸** Tellus automated Teams governance product | **▸** Teams Voice, Rooms & meeting technology  **▸** Change & adoption programmes for Teams |

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| **⚡ Microsoft Fabric & Data**  We help organisations unify, govern, and activate their data estate on Microsoft Fabric and Azure — building the trusted, analytics-ready data platforms that power smarter decisions and AI-ready operations. |

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| **Data Migration & Modernisation** | **▸** Legacy data warehouse migration to Azure / Fabric  **▸** On-premise to cloud data platform transition  **▸** Migration assessment, planning & risk mitigation | **▸** Data quality remediation & schema harmonisation  **▸** Zero-downtime migration patterns & cutover planning |
| **Microsoft Fabric Architecture & Engineering** | **▸** Fabric workspace design, security & governance  **▸** Data lakehouse architecture (Bronze / Silver / Gold)  **▸** Data pipelines, dataflows & Spark notebooks | **▸** Semantic models, Direct Lake & composite models  **▸** OneLake integration & domain-driven data design |
| **Integration Hub (AI Enablement)** | **▸** Antares Integration Hub — Azure-native PaaS platform  **▸** Pre-built connectors: SAP, Genesys, CRM, ERP, HR  **▸** Event-driven orchestration via Service Bus & Function Apps | **▸** API management, OAuth 2.0, encryption & audit logging  **▸** Real-time monitoring, SLA tracking & alerting |
| **Power BI & Advanced Analytics** | **▸** Enterprise BI strategy & report architecture  **▸** Power BI report & dashboard development  **▸** Self-service analytics enablement & CoE setup | **▸** Power BI managed services & ongoing optimisation  **▸** Paginated reports, scorecards & KPI frameworks |
| **Data Governance & Master Data Management** | **▸** Microsoft Purview data catalogue & lineage  **▸** Data classification, sensitivity & quality rules  **▸** Master data management design & implementation | **▸** Data governance operating model & policy framework  **▸** Regulatory compliance & data sovereignty controls |

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| **⛲ Azure AI & Cloud Applications**  We design, build, and operate intelligent cloud-native applications on Microsoft Azure — from custom AI agent platforms and legacy modernisation to DevOps-driven product delivery and enterprise QBot deployments. |

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| **Azure AI Foundry & Agent Dev** | **▸** Azure AI Foundry environment design & setup  **▸** Custom AI agent development & orchestration  **▸** Azure OpenAI, Cognitive Search & Semantic Kernel integration | **▸** Multi-agent workflows & tool-use patterns  **▸** Responsible AI governance & safety controls |
| **Azure App Modernisation** | **▸** Legacy application assessment & modernisation roadmap  **▸** Re-platform, re-architect & re-build on Azure PaaS  **▸** Microservices, containerisation & API-first design | **▸** Azure App Service, Container Apps & AKS deployment  **▸** Integration with M365, Dynamics & third-party systems |
| **Cloud-Native App Development** | **▸** Greenfield application design & full-stack development  **▸** Azure-native architecture using PaaS & serverless patterns  **▸** React, .NET, Node.js & Python technology stack | **▸** Progressive Web Apps & Microsoft Teams integrations  **▸** Accessibility, performance & security by design |
| **DevOps & Platform Engineering** | **▸** Azure DevOps & GitHub Actions CI/CD pipeline setup  **▸** Infrastructure as Code (Bicep, Terraform, ARM)  **▸** Environment management, branching & release strategies | **▸** Automated testing, quality gates & deployment pipelines  **▸** Platform engineering & developer experience (DX) uplift |
| **QBot Enterprise Implementation** | **▸** QBot PaaS deployment within customer Azure tenancy  **▸** Multi-persona, multi-channel AI assistant configuration  **▸** Custom connectors to SharePoint, Graph, CRM & ERP | **▸** Role-based access, Entra ID & data sovereignty controls  **▸** Ongoing managed services, updates & optimisation |

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|  | **OUR SOLUTIONS**  Business outcomes mapped to your strategic challenges |

Where our Services describe what we build and how, our Solutions describe the business outcomes we deliver. Each solution draws on capabilities across our practice areas to address a specific organisational challenge — packaged as a repeatable, proven offering with defined scope, deliverables, and expected outcomes.

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| **AI-Powered Productivity** | | |
| **Modern Employee Experience**  Deploy a connected, AI-enhanced digital workplace that helps your people find information faster, collaborate smarter, and feel more supported — through modern intranets, Teams, and Copilot. | **Operational Automation & Forms**  Replace manual, paper-based, and email-driven processes with intelligent Power Platform workflows, digital forms, and automated approvals that save time and reduce errors. | **Intelligent Document Management**  Move beyond shared drives to a governed, AI-searchable document environment using SharePoint, Purview, and Copilot — reducing lost documents, compliance risk, and information silos. |
| **AI-Powered Productivity**  Deploy and embed Microsoft 365 Copilot across your organisation with proper governance, change management, and measurable productivity outcomes — not just licences. | **Unified Hybrid Collaboration**  Consolidate fragmented communication tools onto a single Microsoft Teams platform with governance, voice, meeting rooms, and adoption support for hybrid-first teams. |  |

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| **Data Intelligence** | | |
| **Unified Business Insights**  Break down data silos and deliver a single source of truth across your organisation using Microsoft Fabric, Power BI, and a well-governed data lakehouse. | **Real-Time Business Intelligence**  Move from static monthly reports to live, role-appropriate dashboards that surface operational KPIs, anomalies, and decision-critical data in real time. | **Modernised Business Apps**  Replace ageing reporting tools and data marts with modern, cloud-native analytics platforms on Microsoft Fabric and Azure — with faster refresh, better scale, and lower cost. |
| **Data Democratisation**  Enable business users to safely explore and analyse data themselves using governed self-service Power BI, master data management, and a data literacy programme. |  |  |

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| **Business Modernisation** | | |
| **Agentic AI Business Solutions**  Deploy custom AI agents on Azure AI Foundry and Copilot Studio that autonomously handle business tasks — from document processing and customer queries to internal knowledge retrieval. | **Legacy Debt Reduction**  Systematically retire technical debt by modernising legacy applications, migrating on-premise workloads, and re-platforming to cloud-native Azure architectures. | **Scalable Digital Products**  Build modern, cloud-native applications that scale with your organisation — designed API-first, deployed with CI/CD, and built to evolve without costly re-builds. |
| **Accelerated Speed to Market (DevOps)**  Implement end-to-end DevOps practices, automated pipelines, and platform engineering patterns that enable your teams to ship higher-quality software faster. | **Secure AI Innovation & IP Protection**  Build and deploy AI solutions within your own Azure tenancy — ensuring your data, prompts, and AI outputs remain sovereign, governed, and protected as proprietary IP. |  |

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|  | **PROPRIETARY PRODUCTS**  Purpose-built IP that accelerates time-to-value |

Off-the-shelf software rarely addresses unique business requirements. Antares has developed a suite of purpose-built products that extend Microsoft 365 and Azure — reducing implementation risk, accelerating delivery, and protecting your investment.

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| **QBot – Enterprise AI Platform**  A tenant-hosted AI assistant PaaS built on Azure AI Foundry and Semantic Kernel. Multi-persona, multi-channel, with full data sovereignty. Deployed at NRMA, CQU, UNSW, Newington College, and Mission Australia. | **QBot – For Education**  A specialised QBot configuration for universities and schools — enabling peer learning support, automated student query handling, and educator workflow assistance at scale. |
| **#Space – Custom Intranet**  A modern, branded SharePoint / Viva Connections intranet accelerator. Deployable in weeks with full customisation, governance framework, and optional ongoing managed services. | **Antares Integration Hub**  Enterprise-grade Azure-native integration PaaS using Service Bus, API Management, and Function Apps. Provides pre-built connectors, event-driven orchestration, and full observability. |
| **Tellus – Teams Governance**  Automated lifecycle management for Microsoft Teams environments — provisioning, archival, policy enforcement, and naming conventions, keeping your tenant clean and compliant. | **OneView – For Education**  A unified student performance dashboard providing educators with real-time insights into engagement, assessment results, and learning outcomes across courses and cohorts. |

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|  | **MANAGED SERVICES**  On-demand expertise to protect and grow your Microsoft investment |

Our Managed Services model combines responsive break-fix support with structured enhancements, proactive optimisation, and strategic advisory — all backed by a dedicated Account Manager and Technical Lead. We extend your team without the overhead of growing headcount.

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| **AI as a Service**  Ongoing AI platform support, agent updates, prompt tuning, model governance, and continuous improvement for QBot and Azure AI deployments. | **Power BI Managed Services**  Report maintenance, new development, performance optimisation, refresh monitoring, and self-service enablement support on a monthly retainer. |
| **Data Team as a Service**  On-demand access to data engineers, architects, and analysts — augmenting your internal team for ongoing Fabric, Purview, and pipeline work. | **Power Platform as a Service**  Application support, workflow management, CoE governance, licence management, and new development for Power Apps and Power Automate environments. |
| **Modern Data Platform**  End-to-end managed operations for your Azure / Fabric data platform — monitoring, incident response, capacity management, and incremental enhancement. | **Microsoft 365 Platform Support**  Helpdesk, enhancement delivery, governance uplift, Copilot rollout support, and proactive M365 health monitoring on a flexible monthly model. |

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|  | **INDUSTRIES WE SERVE** |

Our consultants bring genuine sector experience to every engagement — meaning we ask better questions, anticipate compliance requirements, and deliver outcomes that fit how your organisation actually operates.

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| **Education**  K-12 to tertiary — AI student support, learning analytics, digital administration, Modern Work transformation. Clients: UNSW, CQU, Newington College, St Peters Lutheran. | **Not-for-Profit**  Maximising mission impact with cost-effective Microsoft cloud. Deep NFP governance experience. Clients: Mission Australia, Anglicare Victoria, St Agnes’ Catholic Parish. |
| **Health & Aged Care**  Secure, compliant digital transformation for patient-centred organisations — data modernisation, workflow automation, and AI-assisted care operations. | **Public Sector**  Government agencies across NSW and beyond — Modern Work, Data & AI, and Azure with strict security and sovereignty. Clients: Port Authority NSW, NSW Dept of Justice. |
| **Professional & Financial Services**  Data-driven decisions, legacy migration, CRM/ERP modernisation, regulatory compliance. Clients: Law Society of NSW, NRMA, Metcash, Tabcorp. | **Infrastructure & Utilities**  Analytics platform foundations and operational data integration. Clients: Western Sydney Airport, Alinta Energy. |

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|  | **CREDENTIALS & DELIVERY APPROACH** |

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| **Delivery Methodology**  Antares employs a hybrid methodology combining structured waterfall planning with agile SCRUM execution — giving clients the clarity of defined scope and the speed of iterative delivery.  **▸ Discovery & Planning —** Requirements in user story format, feasibility assessed, effort estimated.  **▸ Sprint Delivery —** Two-week SCRUM sprints with planning, demo, and retrospective ceremonies.  **▸ Governance —** Dedicated Project Manager and Technical Lead. Progress tracked in DevOps or JIRA.  **▸ Operational Excellence —** CI/CD pipelines, IaC (Bicep/Terraform), automated testing, and zero data loss by design. | **Credentials & Certifications**  **Microsoft Solutions Partner**  Specialisations in Data & AI and Modern Work  **12 Microsoft Specialisations**  Across 6 Solution Partner areas — one of the most certified Microsoft partners globally  **Great Place To Work® Certified**  A certified culture of innovation, inclusion, and high performance  **Cloud Collective Founding Member**  Alliance of 4 Microsoft partners · 300+ staff across AU & NZ  **Founded:** 2006 · **Offices:** Sydney · Melbourne · Dublin |

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|  | **WHAT OUR CLIENTS SAY** |

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| **“***Antares are a vendor that don’t ‘sell’ for the sake of selling. They truly want the best outcome for the client and will advise us against decisions that would do more harm than good — regardless of the outcome for themselves.* | **Fran Martin**  Digital Systems & Solutions Lead · Catholic Schools Broken Bay |

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| **“***What we’ve done is totally unprecedented. Antares was fantastic, very collaborative, and it was a unique project that was a lot of fun. We’re very happy with the finished product.* | **Dr David Kellermann**  Lecturer, School of Mechanical & Manufacturing Engineering · UNSW |

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| **“***The Antares team weren’t afraid to pull their sleeves up. We genuinely worked together to achieve a great result, and I hope that we may work together again in the future.* | **Shyam**  NSW Department of Justice |

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| **LET’S TALK**  Ready to explore what’s possible with Microsoft Cloud? Our team would love to hear about your challenges and show you what Antares can do.  Whether you need a discovery conversation or are ready to scope a formal engagement, we’ll give you an honest view of what’s achievable — and what to prioritise first. | **Web** antares.solutions  **Email** hello@antares.solutions  **Sydney**  Level 2, 52 Phillip Street, Sydney NSW 2000  **Melbourne**  387 Flemington Rd, North Melbourne VIC 3051  **Dublin**  Alexandra House, 3 Ballsbridge Park, D04 C7H2 |