

# Are you looking for any of these services? **If so...Call ME!!!**

Are you looking for the best  
interest rate and terms for your  
new mortgage?

Would you like to refinance your  
home at a Better Rate?

Would you like to shorten your  
Amortization period and pay  
your home off quicker?

Are you interested in taking equity  
for your current home to free up  
extra cash?

Would you like to buy an investment  
property but are unsure if you can?



## Why use Tara Matthews

Tara has been in the Real Estate  
industry for over 20 years with  
a very succesful career.

Tara understands the importance  
of gettting you the best mortgage  
rates as she has also bought and  
sold many properities for herself  
and for investments.

She is finacially savvy and  
knowlegeable and will find the  
best product to suit your needs.  
Tara is results-orientated and will  
work hard to negotiate the lowest  
rates and terms for all her clients.

## Tara Matthews Mortgages

Mortgage Specialist

**P:** 778.834.7355 **F:** 604.939.3808  
mortgages@taramatthews.com  
www.taramatthewsmortgages.com



**DOMINION LENDING  
CENTRES**

Dominion Lending Centres Producers West Financial  
Independently Owned & Operated

## Why use Dominion Lending?

Dominion Lending does over 50% of all  
mortgages in Canada and this number  
continues to increase. They have access  
to more that 230 lending institutions  
including big banks, credit unions, and  
trust companies.

These connections allow their brokers  
familiarity with a vast array of  
available mortgages products  
and also ensure that the advice they  
offer is unbiased.



# Testimonials

I am very old school and asked Tara how I can take money out of my home simply and without going through a huge qualifying process. I own my home with no mortgage and wanted to take out some equity to use for personal purchases such as a car and more travel in my future. Tara explained in simple terms how a Reverse Mortgage works and I was thrilled. I didn't even know that this type of mortgage existed and Tara was very professional, qualified and patient while she explained the full process to me. I did not need to go through a huge qualification and only needed to provide a few documents. Tara made the process very easy and I was able to get hundreds of thousands of dollars in a few weeks. I would recommend Tara for a mortgage of any kind to all my friends and family!

We were considering buying a home in the near future and then Tara spoke with my girlfriend about buying a home and doing our mortgage for us and, Bam... we bought a home within 2 weeks. The purchase negotiations were definitely in our favor with Tara's negotiating skills as once we had an appraisal, our newly purchased home was already appraised at a higher value. We were quoted at least 1% higher on our interest rate from our own bank and Tara got us a much better rate in a very efficient manner with a no-stress process. The whole experience was seamless and I would highly recommend Tara to anybody looking to buy, sell or get a mortgage in the future!



# Services Offered

- New 1st Mortgages
- Refinancing
- Private Lending
- Commercial Lending
- Reverse Chip Mortgages
- Home Equity Line of Credit (HELOC)
- Financing for Investment Properties
- New Construction
- Building Loans



# Why use a Mortgage Broker vs a Bank

Banks will only “offer” their in-house products. A mortgage broker will source out the best product for your individual needs.

Mortgage Brokers are a 1-Stop Shop. Once your application is filled out, they will source out the best rate possible often beating the posted bank rates.

Mortgage Brokers work all hours and are easy to get in touch with. Banks will not give you the same personal touch.

Because Mortgage Brokers have access to a wider selection of mortgages, they can leverage their relationships with multiple lenders to get better rates.



## Tara Matthews Mortgages

Mortgage Specialist

P: 778.834.7355 F: 604.939.3808  
mortgages@taramatthews.com  
www.taramatthewsmortgages.com

 **DOMINION LENDING CENTRES**  
Dominion Lending Centres Producers West Financial  
Independently Owned & Operated