



ACCESS POINT
TECHNOLOGIES

A subsidiary of Security Alarm Division



PROPOSAL

For



APT Contract Name:	
Property Location:	
Proposal Description:	
Date of Proposal:	10/31/2023
ATTN:	
Quote#	

NOTICE OF PROPRIETARY INFORMATION

THE CONTENTS OF THIS PACKAGE ARE CONSIDERED BY ACCESS POINT TECHNOLOGIES INC TO BE PROPRIETARY. THIS DOCUMENT IS INTENDED FOR THE SOLE USE OF THE CUSTOMER AND MAY NOT BE RELEASED TO ANY OTHER VENDOR OR CONTRACTOR WITHOUT WRITTEN PERMISSION FROM ACCESS POINT TECHNOLOGIES.

October 31, 2023

Dear Mr. Mary Apple,

Thank you for providing us with the opportunity to present this Proposal addressing your Structured cabling needs.

For over 15 years, Access Point Technologies has provided excellent low voltage services and solutions for organizations and commercial clients in South Florida. We have successfully completed thousands of structured cabling projects for offices, retail centers, churches, and schools,. We stand by our work and guarantee excellent quality and materials. We adhere to safety standards and meet all safety regulations of the state.

Included in this proposal, you will find a complete solution designed to meet your structured cabling needs. We know time is of the essence, so please don't hesitate to contact me with any further questions.

Thank again for considering Access Point Technologies as your partner for your Structured cabling needs.

We look forward to working with you.

Sincerely,

Tony Matsuoka

- APT will Label every cable for easy identification
- APT will test , and label all the cabling and terminations
- APT will follow State low voltage Code installation procedures, and also follow best practices and guidelines by TIA (Telecommunications Industry Association)
- APT will dressed the cables and terminate them in clean organized way.
- 2 Year Labor Warranty / 15 Manufacturer Warranty

- APT will install materials that meet / exceeds the highest performance and durability standards. All the materials will carry a UL / ETL Listing.
- All conduit, junction boxes, fittings and Stub ups will be provided by others.
- APT will follow State low voltage Code installation procedures, and also follow best practices and guidelines by TIA (Telecommunications Industry Association) .
- APT will dress the cables and terminate them in a clean organized way.
- 2 Year Labor Warranty / 15 Manufacturer Warranty .
- Customer to provide electronic Auto CAD for our use in creating submittal drawings (As Built Drawings).
- Permits or associated fees are not included.
- Customer to provide a secured staging & storage area for project related materials.
- All work proposed herein, shall be performed during normal business hours Monday- Friday.

[illegible]

- Fifteen Percent(15%) of the proposed sell price shall be payable to Access Point Technologies for project mobilization.
- Balance (85%) due upon completion of the Project.

We appreciate your interest in Access Point Technologies and we look forward to working together to bring your network infrastructure up to the best industry standards. The prices in this proposal are good for 90 days.

SIGNED & DATED

Customer Authorized Signature

Date

Tony Matsuoka

Access Point Technologies, Inc
Tony Matsuoka

Date

Sl. No.	Details
1	<p>Palm Beach Telephony Company Shawn Baker Director, Business Coordinator (954)649-6530 (561)412-4060 shawn@palmbeachtelephone.com</p>
2	<p>Scheck Hillel Community School 19000 NE 25th Avenue, North Miami Beach, FL 33180 Joshua Bierman IT Director (917) 273-4567 (305) 931-2831 bierman@ehillel.org</p>
3	<p>Elite Flower 6745 NW 36th St #290, Miami, FL 33166 Bismarck Perez IT Director (786) 942-8744 (305) 722-4700 Ext: 5106 bperez@eliteflower.com</p>
4	<p>User Friendly Technology 1640 Town Center Circle, Suite 216, Weston, FL 33326 Mark Mittentag Director of Information Technology (954) 980-2232 (954) 780-8677 mmittentag@userfriendlyts.com</p>

HYATT







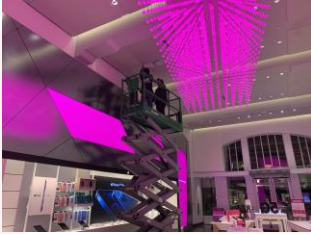

sitel
group

T-Mobile



NORDSTROM



Name	
Florida Department of Transportation Building	   
Palm Beach County Health Department	  
Nvidia Data Center	  
AECOM Miami	  
T Mobile Signature Store	   
Integrated Dermatology	   

APT will certify the wiring to ensure/guarantee the performance and quality of cabling installation . Results will provided to the customer at the completion of the installation.

Copper Cable Certification Testing – The higher end TestPro CV100 is the most sophisticated RF measurement engine in any handheld tester. Able to support up to 3GHz frequency range, and testing all mode combination parameters (including TCL), it exceeds the level 2G accuracy specifications for copper certification testing.

