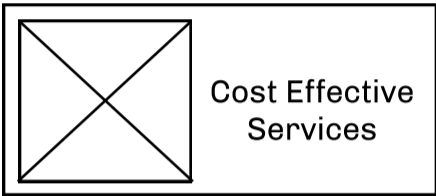
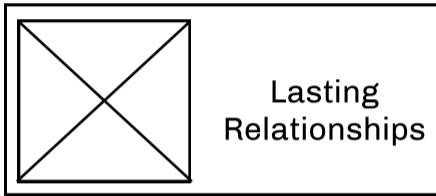


Professional  
IT Solutions



Cost Effective  
Services



Lasting  
Relationships

Cornerstone is a leading provider of transformation and outsourcing services to companies across multiple industries including insurance, banking, financial services and government agencies. Our solutions integrate our knowledge and experience in:

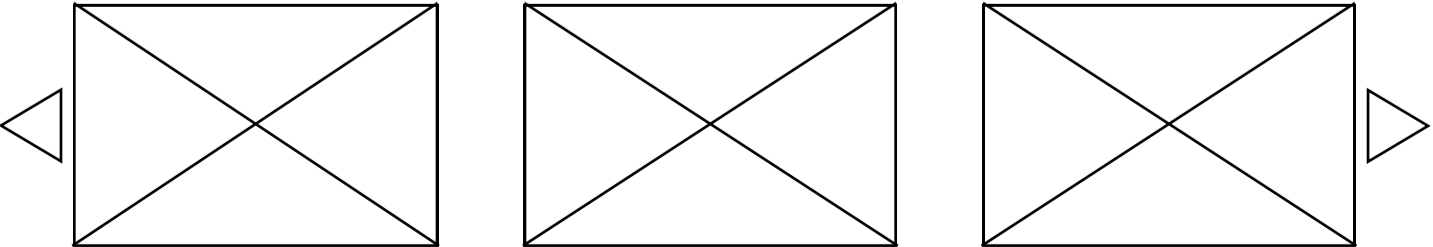
- Decision analytics
- Financial and risk management
- Operational and process excellence
- Integrated transaction processing
- Re-engineering.

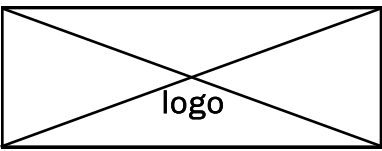
Cornerstone looks to provide our clients with immediate business impact and long term financial value. We customise our solutions to improve the economics of business performance, transform organisations to be leaner and more flexible and provide a competitive edge in the marketplace. Our services are enterprise class and delivered in conjunction with you, our client. Our services offer an extension of many best in class solutions, including:

- Business strategy and governance
- Analysis of optimal organisational structure, development and planning
- Application development, website, portals and collaboration tools
- Project management

Our intent places considerable emphases on assisting clients achieve their strategic goals, ensuring they remain true to their core competency whilst enhancing their service offering to their clients. Cornerstone's project management expertise combines our industry expertise, process management skills and change management capabilities to provide customised solutions to help companies gain a competitive edge. Cornerstone provides solutions that fundamentally improve the economics of your business. We leverage our deep knowledge and experience for immediate business impact and long term financial value. Our services are aligned to provide a competitive edge to you by capturing reduced cost of operations, increased process efficiencies and improved control environment.

## Our Clients





## ABOUT US

Cornerstone Computing Pty Ltd originated in 2000 and has predominantly serviced clients supporting their IT infrastructure. Our business has grown significantly since our inception to now service and provide strategic advice to many companies in various industries.

Cornerstone is a company with strong ethics and values. Our culture is a reflection of individual goals aligned with our vision.

### Vision

To be the partner of choice in business process outsourcing and transformation services for companies in our selected domains.

### Mission

To provide a competitive edge to our clients by transforming and outsourcing their business processes.

### Values

- Accountability will be core to governance

We will encourage entrepreneurial thinking to actively promote accountability, ownership and leadership at every level. We base rewards and recognition on talent and performance.
- Innovation will be an active pursuit

We will continuously challenge the status quo, support and drive change. We value things done differently and seek to eliminate resistance to change. We create an environment which challenges assumptions and encourages flexibility in our approach to doing business.
- Excellence will govern all our actions

We will always aspire to be right the first time and every time. We promote a work ethic which strives to ensure zero defects always. We will thereby exceed expectations and targets and maximise value for the client and the organisation.
- Urgency will underline our actions to attain success

We will leverage our competitive advantage of speed in thought, word and action. We will respond to getting things done fast and not be risk averse. We will execute tasks passionately, whilst energising and invigorating each other.
- Integrity will guide our conduct

We will be transparent and honest in all that we do. We will strive to lead by example and keep the interest of clients integral to all our actions. We will at every level be true to the guiding principles and uphold these values.
- Respect will mark our behaviour

We will value and learn from our differences. We not only eliminate discrimination on any grounds and encourage diversity of opinions and treat others with respect. We listen, give space and are open to feedback. We observe proper decorum of behaviour and language in our interactions at all times.

## CONTACT US

### Our Business

Cornerstone Computing Pty Ltd:

ABN:37 092 526 237

Telephone:03 9039 5340

After hours:1300 556 794

E-mail: [help@cornerstone.net.au](mailto:help@cornerstone.net.au)

### Business Hours

Monday: 8am - 6pm

Tuesday: 8am - 6pm

Wednesday: 8am - 6pm

Thursday: 8am - 6pm

Friday: 8am - 6pm

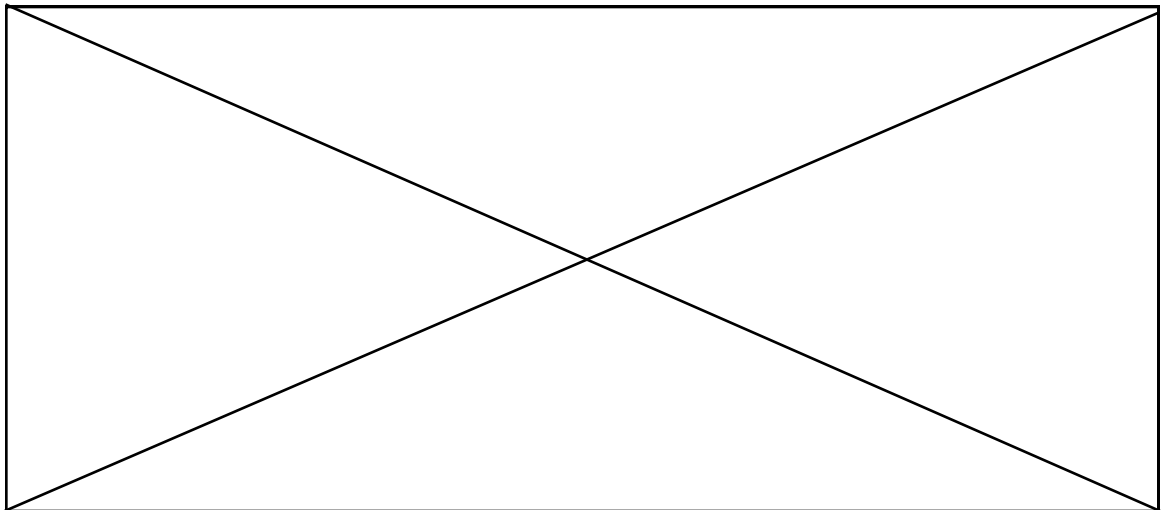
Saturday: Closed

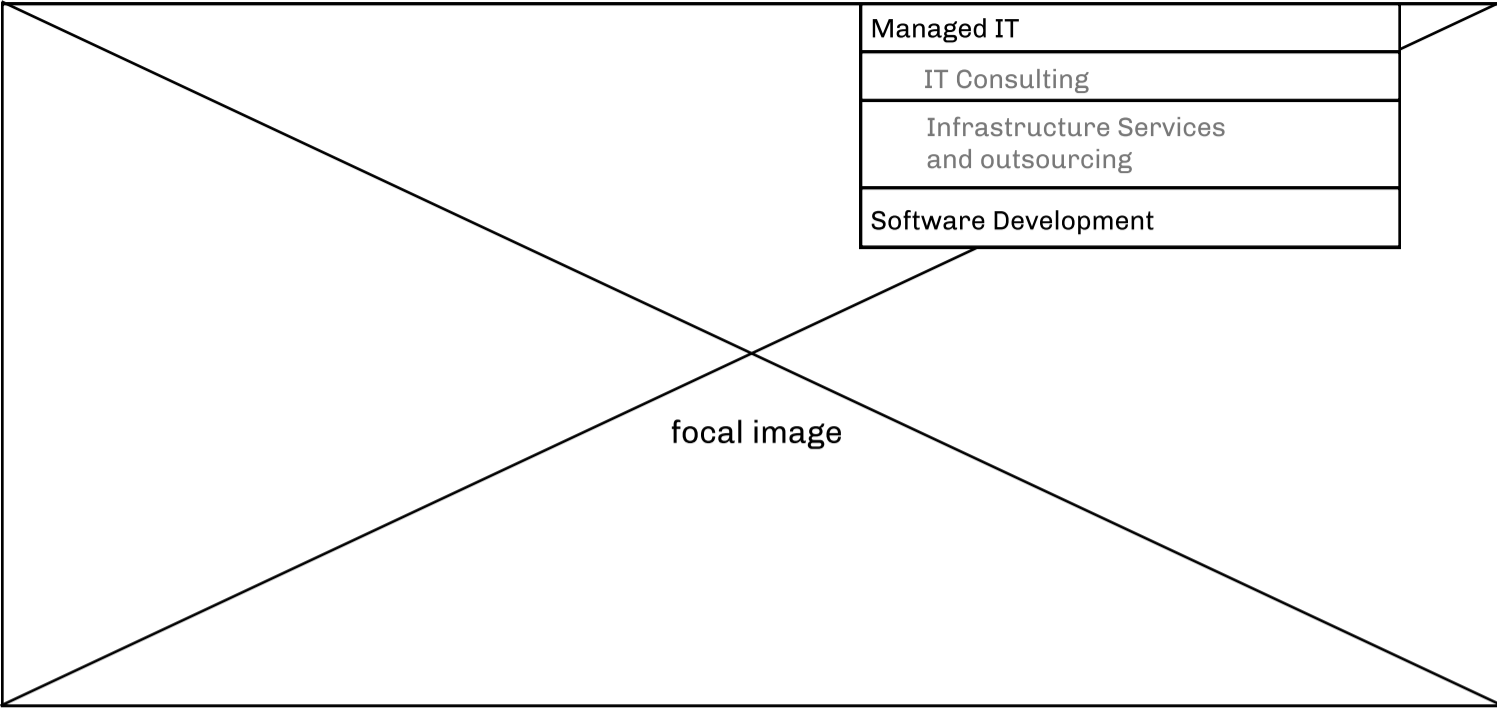
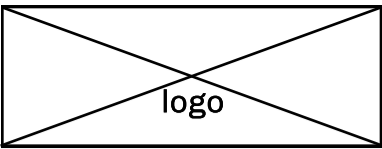
Sunday: Closed

### Our Location

John Scott Meeting House  
La Trobe University, Bundoora  
VIC 3083

Our office is located within La Trobe University. The closest car park to the John Scott Meeting House is car park 7a





Managed IT
IT Consulting
Infrastructure Services and outsourcing
Software Development

Professional  
IT Solutions

Cost Effective  
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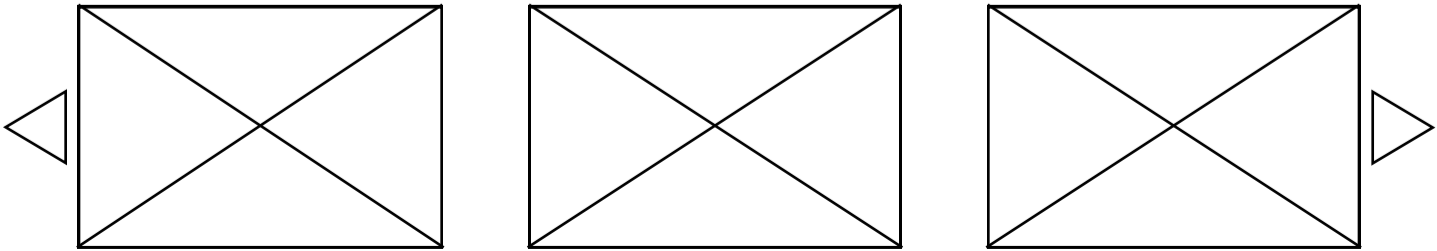
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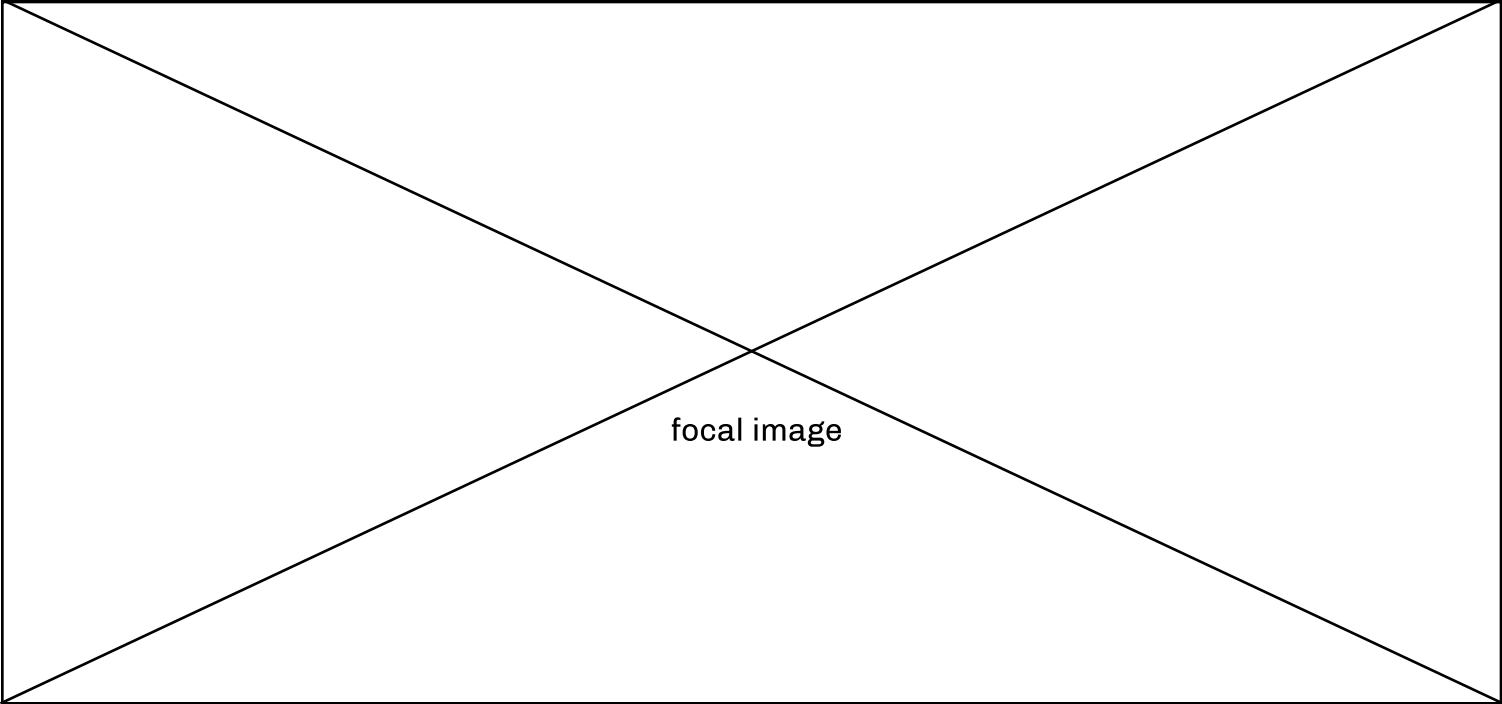
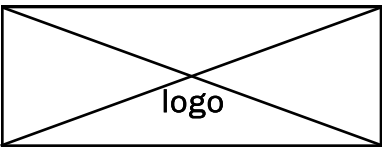
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## Our Clients





## Managed IT Services

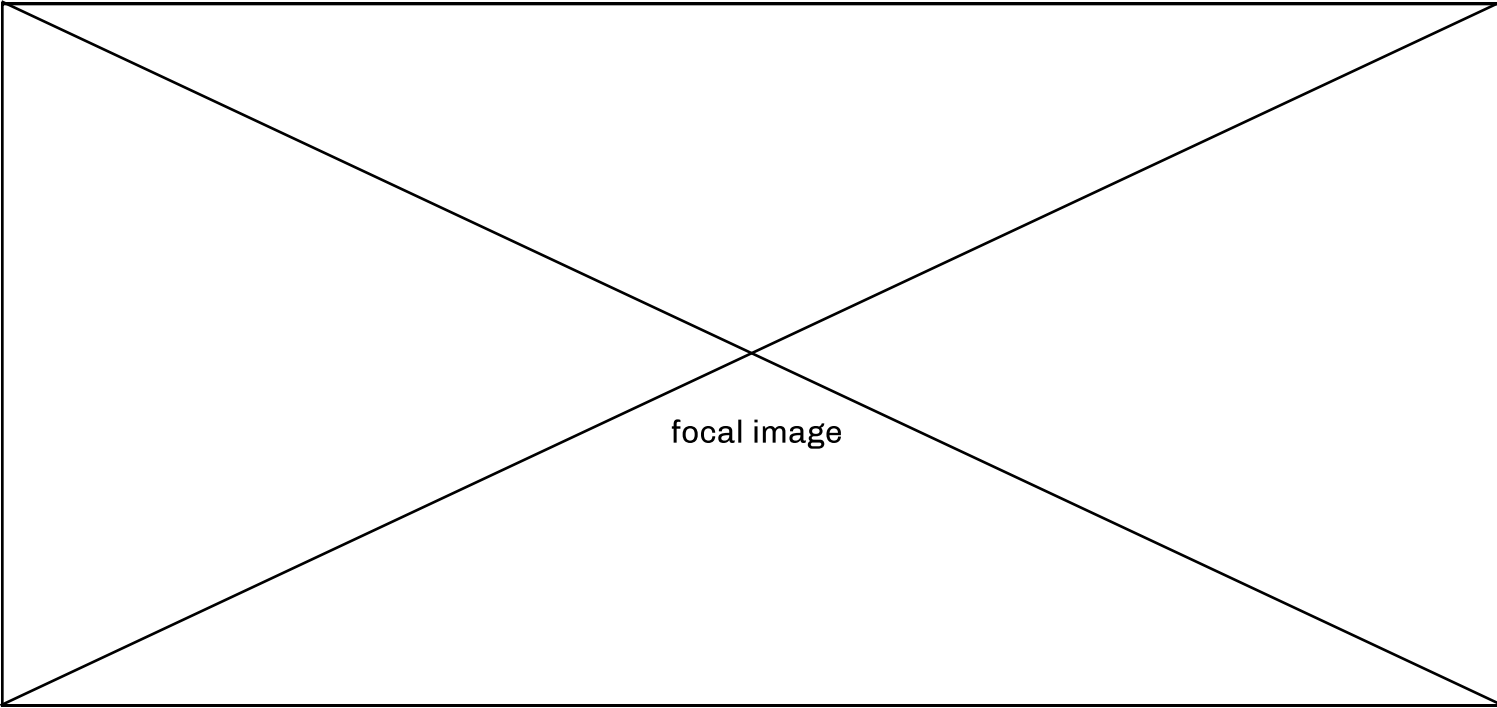
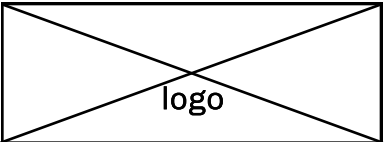
We assist organisations in improving their performance through the thorough analysis of existing business problems and development of business systems for improvement.

- IT Strategic Development
- Business process development
- IT project management
- IT environment audits
- Telecommunication services
- Disaster recovery design & planning
- System procurement
- Software licencing and audit

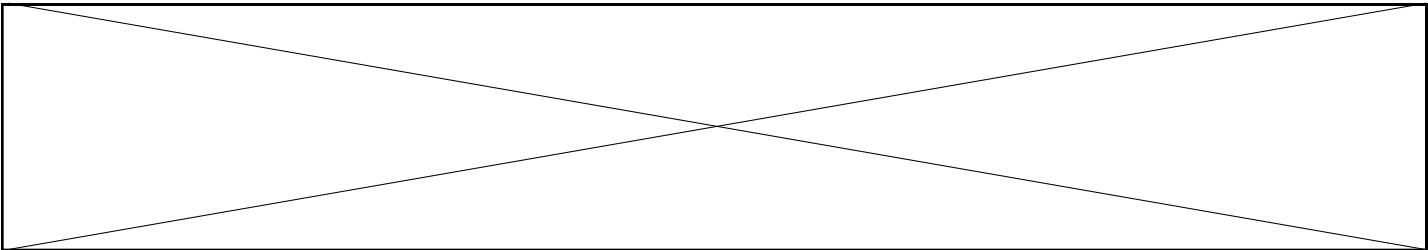
Cornerstone provides ICT Management Services by building stable, low maintenance and therefore low cost ICT network systems. Our unique approach to delivering our service differentiates us from our competitors and is ultimately responsible for our success.

- Application and server hosting
- Business process development
- Network design and implementation
- Virtualisation design, implementation and support
- On site and remote support
- 24/7 system monitoring

### Our Partners



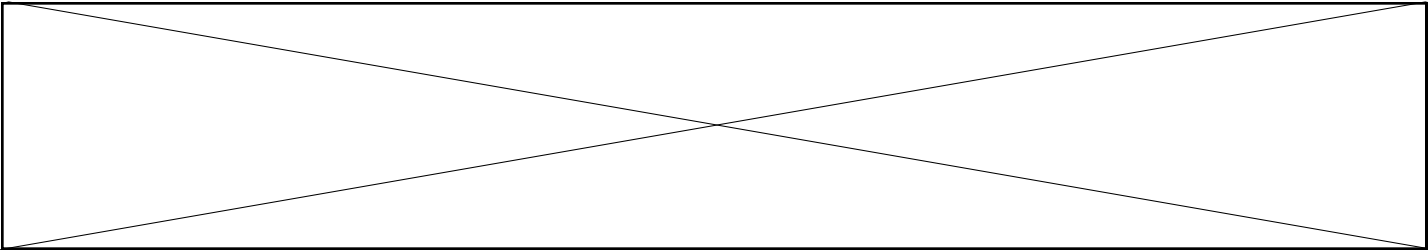
## Software Development



The technology industry has seen tremendous change over the last decade. Over the last few years we have come to realise that companies cannot afford to have slow, non-user friendly applications. Cornerstone's experience comprises of experts in a diverse set of development tools and have developed niche applications to incorporate organisational business processes.

Cornerstone designs, builds and manages innovative solutions that help our clients increase revenue, realises return on investment and improve customer satisfaction.

- Project management
- System design and architecture
- System design and architecture
- Microsoft NET application development
- Test management
- Business application development
- Web development and design
- Shrink wrap software packaging and production



**Product sourcing**  
Cornerstone has redefined the model with regard to product sourcing. Our belief that product sourcing is and should always be a service provided to our clients. By operating in this way we have managed to substantially reduce transactional costs, thereby offering additional benefits of partnering with us. We are proud to have some of the best known product partners:

- HP
- Microsoft
- Dell
- Oracle
- Cisco
- Apple

## Our Partners

